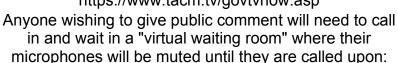
# Traverse City Downtown Development Authority Regular Meeting

(Zoom) Meeting

December 18, 2020 8:00 am

The Downtown Development Authority Meeting Will Not Be Held At the Governmental Center. The Downtown Development Authority Meeting Will Be Conducted Remotely Via Zoom Webinar Quick Highlights for Viewing and Participating (Finer Details Below) The Downtown Development Authority Meeting will be broadcast live on Cable Channel 191 and streamed at: https://www.tacm.tv/govtvnow.asp



Dial: 312-626-6799
Meeting ID: 857 2037 1897
Participant ID: # (yes just #)
Posted and Published



The DDA recognizes the importance of not bringing people together unnecessarily in an effort to stop the spread of COVID-19. The Governmental Center has been closed to walk-in traffic and will be closed for DDA meetings for the foreseeable future. Members of the DDA will not be present in the Governmental Center for official DDA meetings.

For the foreseeable future, the DDA does not intend to convene other committees of the DDA unless there is critical action to be taken; meetings that do not need to be held will not be held. The meeting is being conducted remotely to assist in stopping the spread of COVID-19. Individuals with disabilities may participate in the meeting by calling-in to the number as though they were going to be giving public comments as outlined below or by calling the TDD#. Individual members of the DDA may be contacted via email. Member email addresses can found at the DDA website: dda.downtowntc.com

DDA meetings will continue to be broadcast live on Cable Channel 191 and will be streamed live at: https://www.tacm.tv/govtvnow.asp.

For members of the DDA and key staff, their name will appear on screen when they are speaking. For individuals who may wish to give public comment, the method for providing

public comment during these remote-participation meetings is to call: 312-626-6799 and enter the Meeting and Participant ID.

Callers wishing to give public comment may call in before the meeting starts and wait in a "virtual waiting room." Going forward, these instructions will be included in every published agenda of the DDA. Those calling in will be able to hear the audio of the DDA meeting, yet their microphone will be muted.

When the DDA accepts public comment, in the order calls were received, the meeting facilitator will identify the caller by the last four digits of their telephone number and ask them if they would like to make a comment. While not required, but so we do not have to go through an unnecessarily long list of callers, we ask, if possible, that those who do not wish to give public comment refrain from calling in and instead listen to the meeting online at: https://www.tacm.tv/govtvnow.asp or on Cable Channel 191.

The DDA CEO has been designated to coordinate compliance with the non-discrimination requirements contained in Section 35.107 of the Department of Justice regulations. Information concerning the provisions of the Americans with Disabilities Act, and the rights provided thereunder, are available from the DDA Office

The City of Traverse City and Downtown Development Authority are committed to a dialog that is constructive, respectful and civil. We ask that all individuals interacting verbally or in writing with board members honor these values.

Downtown Development Authority: c/o Jean Derenzy, CEO (231) 922-2050 Web: www.downtowntc.com 303 East State Street, Suite C Traverse City, MI 49684

# Welcome to the Traverse City Downtown Development Authority meeting!

# **Agenda**

			Page
1.	CAL	L TO ORDER	
2.	ROL	L CALL	
3.	OPE	NING PUBLIC COMMENT	
4.	The p non-c witho ask to place Boar remo	SENT CALENDAR  burpose of the consent calendar is to expedite business by grouping controversial items together to be dealt with by one DDA Board motion but discussion. Any member of the DDA Board, staff or the public may that any item on the consent calendar be removed therefrom and ed elsewhere on the agenda for individual consideration by the DDA dt; and such requests will be automatically respected. If an item is not eved from the consent calendar, the action noted in parentheses on the ida is approved by a single DDA Board action adopting the consent indar.	
	A.	Consideration of minutes for the Regular Meeting of November 20, 2020 (approval recommended) <u>Downtown Development Authority Regular Meeting - 20 Nov 2020 - Minutes - Pdf</u>	7 - 11
	В.	Consideration of approving Financial Reports and disbursements for DDA, TIF 97, Old Town TIF, Parking Services, and Arts Commission for November 2020 (approval recommended)  DDA, TIF 97, Old Town TIF Financials.  TC Parking Services Financials November 2020  TC Arts Commission Financials November 2020	13 - 21
	C.	Finance Committee Minutes (approval recommended) <u>December 8, 2020 Finance Committee Meeting Minutes - PDF</u>	23
	D.	Governance Committee Minutes (approval recommended) <u>December 3, 2020 Governance Committee Meeting Minutes - PDF</u>	25
	E.	Amendment to Parking Lot N License Agreement (approval recommended)  Amendment to Lot N License Agreement - Memo	27

5.	ITEN	IS REMOVED FROM CONSENT CALENDAR	
6.	COM	IMITTEE BUSINESS AND RECOMMENDATIONS	
	A.	Finance Committee CIP 2020/2021 (approval recomended) CEO Memo - PDF TIF 97, Old Town TIF and Parking CIP Narratives	29 - 47
7.	CEO	REPORT	
	A.	Winter Parklets  CEO Report Winter Parklet Memo - PDF  Winter Parklet Draft Schematic Design - PDF	49 - 51
8.	NEW	BUSINESS	
	A.	Emergency Declaration - Remote Meetings (approval recommended)  CEO Memo - PDF  Traverse City Emergency Declaration	53 - 56
9.	STAI	FF REPORTS	
	A.	Transportation Mobility Director (VanNess) <u>Transportation Mobility Director Report - PDF</u>	57 - 58
	B.	COO Report - Memo (Burkholder)  COO Report (Lower Boardman) - PDF	59 - 60
10.	CLO	SED SESSION	
	A.	West End Parking	
11.	REC	EIVE AND FILE	
	A.	Board Member Reports  1. Parking Subcommittee Memo (Hardy) - PDF  2. Arts Commission Memo (McCallum) - PDF	61 - 63
	B.	Staff Reports  1. Community Development Director Report (McCain)- Memo. PDF  2. Downtown Experience Coordinator Report (Viox) - Memo.PDF	65 - 68
	C.	Arts Commission November 2020 Minutes <u>Arts Commission Minutes November 18, 2020 - PDF</u>	69 - 71
	D.	DTCA November 2020 Minutes  DTCA Board Minutes November 12, 2020 - PDF	73 - 74

E.	Lower Boardman November 2020 Minutes	75 - 76
	Lower Boardman November 18, 2020 Minutes - PDF	70
F.	Social Media November Report	77 - 131
	DDA/DTCA Social Media November Report - PDF	

### 12. CLOSING PUBLIC COMMENT

### 13. ADJOURNMENT



# Minutes of the Downtown Development Authority for the City of Traverse City Regular Meeting Friday, November 20, 2020

A regular meeting of the Downtown Development Authority of the City of Traverse City was called to order at the Commission Chambers, Governmental Center, 400 Boardman Avenue, Traverse City, Michigan, at 8 a.m.

The following Board Members were in attendance: Mayor Jim Carruthers, Board Vice Chair Gabe Schneider, Board Member Steve Nance, Board Member Peter Kirkwood, Board Secretary Stephen Constantin, Board Treasurer Scott Hardy, Commissioner Debbie Hershey, Board Member T. Michael Jackson, Board Chair Leah Bagdon-McCallum, Board Member Jeff Joubran, and Board Member Richard Lewis

The following Board Members were absent: None

Chairperson Schneider presided at the meeting.

### (a) CALL TO ORDER

Chairperson Schneider called the meeting to order at 8:00 AM.

### (b) ROLL CALL

Hardy joined the meeting at 8:04 AM.

### (c) OPENING PUBLIC COMMENT

### (d) **CONSENT CALENDAR**

The purpose of the consent calendar is to expedite business by grouping non-controversial items together to be dealt with by one DDA Board motion without discussion. Any member of the DDA Board, staff or the public may ask that any item on the consent calendar be removed therefrom and placed elsewhere on the agenda for individual consideration by the DDA Board; and such requests will be automatically respected. If an item is not removed from the consent calendar, the action noted in parentheses on the agenda is approved by a single DDA Board action adopting the consent calendar.

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- (1) Approval of the October 23, 2020 regular meeting minutes
- (2) Approving of the financial reports and disbursements for the DDA, TIF 97, Old Town TIF, Parking Services, and Arts Commission for October 2020
- (3) Approval of the Finance Committee Minutes
- (4) Approval of the Downtown Tree Management Contract

Motion to approve the consent calendar as presented.

Moved by T. Michael Jackson, Seconded by Debbie Hershey

**Yes:** Jim Carruthers, Gabe Schneider, Steve Nance, Peter Kirkwood,

Stephen Constantin, Scott Hardy, Debbie Hershey, T. Michael

Jackson, Leah Bagdon-McCallum, Jeff Joubran, and Richard Lewis

Absent: None

CARRIED, 11-0-0 on a recorded vote

### (e) ITEMS REMOVED FROM CONSENT CALENDAR

### (f) SPECIAL ORDER OF BUSINESS

(1) Survey Results - Woody Smith Presenting Survey Findings

Comments from Presenter (Smith):

- Presented data results from Owners/Managers, and Residents.
- · Presented condition ratings and verbatim comments.
- Presented summary modifications for 2020 and 2021.

### Comments from the Board:

- Mayor Carruthers inquired about comments in a recent Ticker article about the closure not working in future years downtown.
- Kirkwood gave observations of support and positive comments.
- Schneider inquired if there were indicators that drove the results.
- Jackson applauded Avenue SR for a thorough survey.
- Hershey commented that the study was informative, and asked about future plans with the uncertainty of the timing on a vaccine.
- Hardy inquired on the intent and whether sales for downtown merchants were included to provide quantitative data for pre-COVID vs post-COVID.
- Joubran commented on retailers feedback being low compared to restaurants.

### (g) **CEO REPORT**

Page 2 of 5

### (1) CIP 2020/2021 Introduction

Comments from the Board:

- Schneider highlighted that projects like bridges have other funding sources.
- Mayor Carruthers suggested that attachments be included in landscape.
- Kirkwood suggested sharing the screen for future presentations.
- Schneider suggested nesting the fiscal years together.
- Jackson questioned the bridge projects as part of the TIF budgets.
- Hardy added infrastructure such as storm water as another question for TIF budgets.
- Lewis commented on funds that have already been allocated in previous CIPs and not going back. He provided the example of expense sharing with TIF 97 in the 90's on the Union St. bridge.
- Constantin commented that we need to remind ourselves it is a revenue sharing device, and a way we can save the City money as well as the residents.

### (h) OLD BUSINESS

- (1) Board appointments for the following sub-committees
  - 1. Farmers Market Subcommittee
  - 2. Parking Subcommittee

Motion of the appointment of Scott Hardy to the Farmers Market Subcommittee.

Moved by Stephen Constantin, Seconded by Jeff Joubran

**Yes:** Jim Carruthers, Gabe Schneider, Steve Nance, Peter Kirkwood,

Stephen Constantin, Scott Hardy, Debbie Hershey, T. Michael

Jackson, Leah Bagdon-McCallum, Jeff Joubran, and Richard Lewis

Absent: None

CARRIED, 11-0-0 on a recorded vote

Motion of the appointment of Richard Lewis to the Parking Subcommittee.

Moved by Stephen Constantin, Seconded by Jeff Joubran

**Yes:** Jim Carruthers, Gabe Schneider, Steve Nance, Peter Kirkwood,

Stephen Constantin, Scott Hardy, Debbie Hershey, T. Michael

Jackson, Leah Bagdon-McCallum, Jeff Joubran, and Richard Lewis

Absent: None

CARRIED. 11-0-0 on a recorded vote

(2) Appointments to the DDA Board (Board Grid)

Comments from the Board:

Page 3 of 5

- Lewis commented on aspects identified and what expertise need to be filled to have a balanced board, and guidelines identified in state law.
- Constantin commented on separating out of skills or experience, and look to how recruiting a commercial property owner is important.
- Mayor Carruthers thanked the committee for their work, and how he will create an ad hoc for some interviews to fill the vacancies.
- Schneider shared information obtained from the City Clerk's Office on applications and expressed interest to serve on ad hoc committee.

### (i) **STAFF REPORTS**

- (1) Transportation Mobility Director (VanNess)
- (2) Community Development Director (McCain)

### Comments from the Board:

- Mayor Carruthers extended the reminder of snow removal and responsibilities per local ordinance.
- Constantin commended the DDA and Parking Services for their creativity and outreach.
- (3) Downtown Experience Coordinator (Viox)

### (j) RECEIVE AND FILE

- (1) Arts Commission Board Member Update (Bagdon-McCallum)
- (2) Farmers Market Board Member Update (Hardy)
- (3) Lower Boardman Member Update (Kirkwood)

### Comments from the Board:

- Kirkwood asked for attention to the vision laid out and noted that ordinance changes are required to align with the grand vision.
- (4) DTCA October 2020 Minutes
- (5) Arts Commission October 2020 Minutes
- (6) Lower Boardman September 2020 Minutes
- (7) Social Media Results October Report

### (k) CLOSING PUBLIC COMMENT

- (1) Comments from the CEO
  - Derenzy updated the Board on a grant submitted to provide outdoor dining over the winter months.
  - Derenzy updated the Board on opportunities to partner with non-profits to increase snow removal downtown.

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### (I) ADJOURNMENT

(1) Motion to adjourn at 9:45 AM Motion to adjourn the meeting.

Moved by Richard Lewis, Seconded by Jeff Joubran

Yes: Jim Carruthers, Gabe Schneider, Steve Nance, Peter Kirkwood,

Stephen Constantin, Scott Hardy, Debbie Hershey, T. Michael

Jackson, Leah Bagdon-McCallum, Jeff Joubran, and Richard Lewis

Absent: None

CARRIED. 11-0-0 on a recorded vote

Jean Derenzy, Traverse City DDA CEO



4:16 PM 12/14/20 Accrual Basis

# **Downtown Development Authority** Balance Sheet As of December 14, 2020

	D44 00
ACCETO	Dec 14, 20
ASSETS Current Assets	
Checking/Savings	
Fifth Third Checking - 3112	2,454,956.64
Fifth Third Savings - 6740	202,453.81
Petty Cash	548.19
Total Checking/Savings	2,657,958.64
Accounts Receivable Accounts Receivable	270,754.87
Total Accounts Receivable	270,754.87
Other Current Assets Due From APS	2,122.82
Due From Arts Council	352.00
Due From DTCA	1,220.51
Payroll Advance	2,001.86
Total Other Current Assets	5,697.19
Total Current Assets	2,934,410.70
Other Assets	
Due From Other Funds Pre-Paid Expense	51,790.00 6,920.00
Total Other Assets	58,710.00
TOTAL ASSETS	2,993,120.70
A LA DU LTUTO A COLUMN	
LIABILITIES & EQUITY Liabilities	
Current Liabilities	
Credit Cards	
First National - 8689	-1,226.46
First National - 8870	70.00
Total Credit Cards	-1,156.46
Other Current Liabilities	
Accrued Payroll Liabilities	2,025.55
Accrued Salaries	14,169.22
Buy Local Give Local Campaign Deferred Income	1,000.00 2,000,000.00
Deposits Payable	2,000,000.00
Double Up Food Bucks	-2,679.39
EBT Bridge Card	-2,751.84
NCF Reimbursements	346.00
Prescriptions for Health	2,300.64
Project Fresh	2,849.00
Senior Project Fresh Deposits Payable - Other	-10,081.00 2,782.43
Total Deposits Payable	-7,234.16
Direct Deposit Liabilities	-66.96
Due to Other Funds	385,993.65
GRANTS	000,000.00
EGLE Cornwell Development	10,914.29
Heathy Drinking Culture Grant	-9,956.25
Lower Boardman	-23,750.00
Tech incubator Fund	40,625.00
Total GRANTS	17,833.04
Payroll Liabilities	
457k Payable	-3,564.36 -4,034.00
Federal Income Tax Payable	1,934.00
457k Payable Federal Income Tax Payable	-3,564.36 1,934.00

Page 1

4:16 PM 12/14/20

Accrual Basis

# **Downtown Development Authority** Balance Sheet As of December 14, 2020

	Dec 14, 20
Health Insurance Payable	5,682.11
Life Insurance Payable	2,928.03
Medicare Tax Payable	866.90
Social Security Tax Payable	3,707.08
State Income Tax Payable	2,928.51
State Unemployment Tax Payable	<u>-710.94</u>
Total Payroll Liabilities	13,771.33
Total Other Current Liabilities	2,427,491.67
Total Current Liabilities	2,426,335.21
Total Liabilities	2,426,335.21
Equity	
Opening Bal Equity	107,606.27
Retained Earnings	632,875.61
Net income	-173,696.39
Total Equity	566,785.49
TOTAL LIABILITIES & EQUITY	2,993,120.70

4:14 PM

12/14/20 Accrual Basis

### DDA - TIF97 Balance Sheet As of December 14, 2020

Dec 14, 20 **ASSETS Current Assets** Checking/Savings Fifth Third Checking - 8026 4,619,610.03 Total Checking/Savings 4,619,610.03 **Accounts Receivable** Accounts Receivable 431,213.79 **Total Accounts Receivable** 431,213.79 **Total Current Assets** 5,050,823.82 Other Assets **Due From Other Funds** 292,933.23 **Total Other Assets** 292,933.23 **TOTAL ASSETS** 5,343,757.05 LIABILITIES & EQUITY Liabilities **Current Liabilities Accounts Payable Accounts Payable** -90,458.71 -90,458.71 **Total Accounts Payable Other Current Liabilities** Deferred Revenue 672,248.19 Due To Other Funds 48,290.00 **Total Other Current Liabilities** 720,538.19 **Total Current Liabilities** 630,079.48 **Total Liabilities** 630,079.48 Equity Opening Bal Equity Retained Earnings -21,200.00 2,995,400.29 1,739,477.28 **Net Income** 4,713,677.57 **Total Equity TOTAL LIABILITIES & EQUITY** 5,343,757.05

Page 1

4:17 PM

12/14/20

**DDA Old Town TIF Balance Sheet** As of December 14, 2020

Accrual Basis

	Dec 14, 20
ASSETS Current Assets Checking/Savings Fifth Third Checking - 0650	485,837.50
Total Checking/Savings	485,837.50
Total Current Assets	485,837.50
Other Assets Due From Other Funds	93,060.42
Total Other Assets	93,060.42
TOTAL ASSETS	578,897.92
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable	-31,760.75
Total Accounts Payable	-31,760,75
Other Current Liabilities Due To Other Funds	3,500.00
<b>Total Other Current Liabilities</b>	3,500.00
Total Current Liabilities	-28,260.75
Total Liabilities	-28,260.75
Equity Retained Earnings Net income	219,377.21 387,781.46
Total Equity	607,158.67
TOTAL LIABILITIES & EQUITY	578,897.92

12/10/2020 08:00 AM

### REVENUE AND EXPENDITURE REPORT FOR TRAVERSE CITY

Page: 1/3

User: nvanness
DB: TRAVERSE CITY

### PERIOD ENDING 11/30/2020

ACTIVITY FOR 2020-21 MONTH YTD BALANCE ENCUMBERED UNENCUMBERED % BDGT 11/30/20 11/30/2020 GI. NUMBER DESCRIPTION AMENDED BUDGET YEAR-TO-DATE BALANCE USED Fund 585 - AUTOMOBILE PARKING SYSTEM FUND Revenues 
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 Dept 000 - NON-DEPARTMENTAL 585-000-451.073 RAMSDELL GATE FEES 585-000-502.000 FEDERAL GRANTS 585-000-651.000 PARKING DECK PROCEEDS 585-000-652.000 PARKING FEES-COIN 585-000-653.000 PERMITS-SURFACE LOTS 585-000-653.005 PERMITS-PARKING DECK 585-000-653.007 PERMITS - NEIGHBORHOOD 585-000-653.010 DESTINATION DOWNTOWN 585-000-656.010 PARKING FINES 585-000-656.020 PARKING FINES-AIRPORT 585-000-656.030 PARKING FINES-COLLEGE 585-000-664.000 INTEREST & DIVIDEND EARNINGS 585-000-668.000 RENTS AND ROYALTIES 585-000-673.000 SALE OF FIXED ASSETS 585-000-674.000 CONTRIBUTIONS-PUBLIC SOURCES 585-000-675.000 CONTRIBUTIONS-PRIVATE SOURCES 585-000-677.000 REIMBURSEMENTS 585-000-683.000 RECOVERY OF BAD DEBTS MISCELLANEOUS INCOME 585-000-686.000 585-000-687.000 REFUNDS AND REBATES 585-000-694.000 OTHER INCOME 585-000-699.000 PRIOR YEARS' SURPLUS Total Dept 000 - NON-DEPARTMENTAL 2,495,700.00 64,924.94 748,927.96 0.00 1,746,772.04 30.01 Dept 585 - AUTOMOBILE PARKING SYSTEM 585-585-653.005 PERMITS-PARKING DECK 0.00 0.00 0.00 0.00 0.00 0.00 Total Dept 585 - AUTOMOBILE PARKING SYSTEM 0.00 0.00 0.00 0.00 0.00 0.00 Dept 586 - HARDY DECK 
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 13,818.00
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 12,482.00

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 585-586-651.000 PARKING DECK PROCEEDS 100,000.00 90.77 585-586-653.000 PERMITS-SURFACE LOTS 0.00 0.00 585-586-653.005 PERMITS-PARKING DECK 175,000.00 21 46 26,300.00 585-586-668.000 RENTS AND ROYALTIES 52.54 585-586-677.000 REIMBURSEMENTS 0.00 0.00 0.00 0.00 585-586-686.000 MISCELLANEOUS INCOME 0.00 0.00 0.00 0.00 585-586-687.000 REFUNDS AND REBATES 0.00 0.00 0.00 0.00 0.00 0.00 17,181.70 301,300.00 142,145.45 159,154.55 0 00 47 18 Total Dept 586 - HARDY DECK 25,000.00 1,175.75 26,781.25 207,000.00 1,536.00 212,508.00 Dept 587 - OLD TOWN DECK 585-587-651.000 PARKING DECK PROCEEDS 0.00 (1,781.25) 107.13 585-587-653.005 PERMITS-PARKING DECK 0.00 112,492.00 65.39 585-587-677.000 REIMBURSEMENTS 0.00 0.00 15.00 0.00 (15.00)100.00 585-587-686.000 MISCELLANEOUS INCOME 0.00 0.00 0.00 0.00 0 00 0 00 585-587-694.000 OTHER INCOME 0.00 0.00 0.00 0.00 0.00 0.00 350,000.00 2,711.75 239,304.25 0.00 110,695.75 Total Dept 587 - OLD TOWN DECK 68.37

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12/10/2020 08:00 AM

### REVENUE AND EXPENDITURE REPORT FOR TRAVERSE CITY

Page: 2/3

User: nvanness

PERIOD ENDING 11/30/2020

DB: TRAVERSE CITY ACTIVITY FOR MONTH 2020-21 YTD BALANCE ENCUMBERED UNENCUMBERED % BDGT 11/30/2020 YEAR-TO-DATE GI. NUMBER 11/30/20 DESCRIPTION AMENDED BUDGET BALANCE USED Fund 585 - AUTOMOBILE PARKING SYSTEM FUND Revenues 3,147,000.00 84,818.39 1,130,377.66 0.00 2,016,622.34 TOTAL REVENUES 35.92 Expenditures 2,112,000.00 41,525.77 386,209.45 894,856.25 830,934.30 Total Dept 585 - AUTOMOBILE PARKING SYSTEM 60.66 Dept 586 - HARDY DECK
585-586-727.000 OFFICE SUPPLIES 1,000.00 0.00 0.00 0.00 1,000.00 0.00
585-586-740.000 OPERATION SUPPLIES 9,000.00 65.00 7,963.19 2,690.00 (1,653.19) 118.37
585-586-801.000 PROFESSIONAL AND CONTRACTUAL 89,000.00 3,875.00 31,654.37 20,630.00 36,715.63 58.75
585-586-850.000 COMMUNICATIONS 3,500.00 0.00 1,024.00 0.00 2,476.00 29.26
585-586-900.000 PRINTING AND PUBLISHING 0.00 0.00 0.00 0.00 0.00 0.00
585-586-910.000 INSURANCE AND BONDS 7,000.00 0.00 2,034.45 0.00 45,045.55 29.06
585-586-920.000 PUBLIC UTILITIES 5,5000.00 2,124.64 9,954.63 0.00 45,045.37 18.10
585-586-930.000 REPAIRS AND MAINTENANCE 117,000.00 14,627.46 42,538.23 39,120.86 35,340.91 69.79
585-586-940.000 RENTAL EXPENSE 13,000.00 0.00 0.00 0.00 13,000.00 0.00
585-586-956.000 MISCELLANEOUS 10,000.00 0.00 0.00 0.00 10,000.00 0.00
585-586-959.000 DEPRECIATION EXPENSE 220,000.00 0.00 0.00 0.00 0.00 220,000.00 0.00
585-586-957.000 EQUIPMENT 5,000.00 0.00 0.00 0.00 0.00 5,228.80 (4.58) Dept 586 - HARDY DECK 529,500.00 20,692.10 95,168.87 62,212.06 372,119.07 Total Dept 586 - HARDY DECK 29 72

Page 8 앜 12/10/2020 08:00 AM

### REVENUE AND EXPENDITURE REPORT FOR TRAVERSE CITY

Page: 3/3

User: nvanness
DB: TRAVERSE CITY

### PERIOD ENDING 11/30/2020

ACTIVITY FOR 2020-21 MONTH YTD BALANCE ENCUMBERED UNENCUMBERED % BDGT GL NUMBER DESCRIPTION AMENDED BUDGET 11/30/20 11/30/2020 YEAR-TO-DATE BALANCE USED Fund 585 - AUTOMOBILE PARKING SYSTEM FUND Expenditures Dept 587 - OLD TOWN DECK 585-587-727.000 OFFICE SUPPLIES 0.00 0.00 0.00 0.00 0.00 0.00 585-587-740.000 OPERATION SUPPLIES 8,000.00 98.71 1,267.81 2,943.69 3,788.50 52.64 585-587-801.000 PROFESSIONAL AND CONTRACTUAL 69,500.00 515.00 10,010.04 16,020.00 43,469.96 37.45 6,000.00 4,402.47 585-587-850.000 COMMUNICATIONS 0.00 1,597.53 0.00 26.63 585-587-863.000 TRAINING 0.00 0.00 0.00 0.00 0.00 0.00 585-587-900.000 PRINTING AND PUBLISHING 0.00 0.00 0.00 0.00 0.00 0.00 585-587-910.000 INSURANCE AND BONDS 6,000.00 1,815.54 4,184.46 0.00 0.00 30.26 585-587-920.000 PUBLIC UTILITIES 50,000.00 1,994.17 8,730.29 0.00 41,269.71 17.46 REPAIRS AND MAINTENANCE 167,000.00 555.02 11,540.51 14,886.98 140,572.51 585-587-930.000 15.82 585-587-940.000 RENTAL EXPENSE 13,000.00 0.00 0.00 0.00 13,000.00 0.00 585-587-956.000 MISCELLANEOUS 0.00 0.00 0.00 0.00 0.00 0.00 181,000.00 585-587-959.000 DEPRECIATION EXPENSE 0.00 0.00 0.00 181,000.00 0.00 585-587-977.000 EOUIPMENT 5,000.00 0.00 0.00 0.00 5,000.00 0.00 505,500.00 3,162.90 34,961.72 33,850.67 436,687.61 13.61 Total Dept 587 - OLD TOWN DECK 3,147,000.00 65,380.77 516,340.04 990,918.98 1,639,740.98 47.90 TOTAL EXPENDITURES Fund 585 - AUTOMOBILE PARKING SYSTEM FUND: 3,147,000.00 84,818.39 1,130,377.66 35.92 TOTAL REVENUES 0.00 2,016,622.34 TOTAL EXPENDITURES 3,147,000.00 65,380.77 516,340.04 990,918.98 1,639,740.98 47.90 NET OF REVENUES & EXPENDITURES 0.00 19,437.62 614,037.62 (990,918.98) 376,881.36 100.00

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### REVENUE AND EXPENDITURE REPORT FOR TRAVERSE CITY

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### PERIOD ENDING 11/30/2020

ACTIVITY FOR 2020-21 MONTH YTD BALANCE ENCUMBERED UNENCUMBERED % BDGT GL NUMBER DESCRIPTION AMENDED BUDGET 11/30/20 11/30/2020 YEAR-TO-DATE BALANCE USED Fund 282 - PUBLIC ARTS COMMISSION FUND Revenues Dept 000 - NON-DEPARTMENTAL 282-000-664.000 INTEREST & DIVIDEND EARNINGS 0.00 0.00 0.00 0.00 0.00 0.00 30,000.00 282-000-674.000 CONTRIBUTIONS-PUBLIC SOURCES 0.00 0.00 0.00 30,000.00 0.00 282-000-675.000 CONTRIBUTIONS-PRIVATE SOURCES 10,500.00 0.00 0.00 0.00 10,500.00 0.00 282-000-677.000 REIMBURSEMENTS 0.00 0.00 14,895.00 0.00 (14,895.00)100.00 282-000-695.000 TRANSFERS IN 35,000.00 0.00 0.00 0.00 35,000.00 0.00 282-000-699.000 PRIOR YEARS' SURPLUS 37,700.00 0.00 0.00 0.00 37,700.00 0.00 113,200.00 0.00 14,895.00 0.00 98,305.00 13.16 Total Dept 000 - NON-DEPARTMENTAL TOTAL REVENUES 113,200.00 0.00 14,895.00 0.00 98,305.00 13.16 Expenditures Dept 282 - PUBLIC ARTS COMMISSION 282-282-727.000 OFFICE SUPPLIES 2,200.00 0.00 0.00 0.00 2,200.00 0.00 282-282-801.000 PROFESSIONAL AND CONTRACTUAL 19,000.00 0.00 1,578.83 20,209.50 (2,788.33)114.68 282-282-900.000 PRINTING AND PUBLISHING 0.00 0.00 0.00 0.00 0.00 0.00 282-282-930.000 REPAIRS AND MAINTENANCE 20,000.00 0.00 0.00 0.00 20,000.00 0.00 72,000.00 282-282-970.000 CAPITAL OUTLAY 72,000.00 0.00 0.00 0.00 0.00 282-282-988.000 UNALLOCATED FUNDS 0.00 0.00 0.00 0.00 0.00 0.00 Total Dept 282 - PUBLIC ARTS COMMISSION 113,200.00 0.00 1,578.83 20,209.50 91,411.67 19.25 TOTAL EXPENDITURES 113,200.00 0.00 1,578.83 20,209.50 91,411.67 19 25 Fund 282 - PUBLIC ARTS COMMISSION FUND: 113,200.00 0.00 14,895.00 0.00 98,305.00 13.16 TOTAL REVENUES 113,200.00 1,578.83 TOTAL EXPENDITURES 0.00 91,411.67 19.25 20,209.50 NET OF REVENUES & EXPENDITURES 0.00 0.00 13,316.17 (20, 209.50)6,893.33 100.00

# Minutes Traverse City Downtown Development Authority Finance Committee

9:30am December 8, 2020 Virtual Zoom Meeting

Scott Hardy called the meeting to order at 9:30am

Present: Scott Hardy, Debbie Hershey, Steve Constantin, Richard Lewis, Gabe Schneider

Absent: None

Attendees: Jean Derenzy, Harry Burkholder

Opening Public Comment: None

### Review of 2021/2022 CIP Projects

### 2020/2021 Budget

Derenzy provided a review of the updated CIP Projects as well as revenue projections for TIF 97 and Old Town TIF. Constantin noted the rather large and unknown costs associated the enhanced pedestrian crossings CIP at Grandview Parkway. Hardy noted that these costs might already be assumed in MDOT's budget/project and we may be obligated to uphold such costs. Derenzy noted she will talk with Tim Lodge and MDOT regarding the details of that project. Derenzy noted the updated CIP plan will be on the December 18<sup>th</sup> DDA agenda.

**MOVED** by Lewis seconded by Schneider to approve the CIP with amendment to the full DDA Board for consideration and approval the the December 18, 2020 DDA meeting. **APPROVED unanimously**.

### **Closed Session**

MOVED by Schneider and seconded by Lewis to move into Closed Session. APPROVED unanimously.

Back from closed session at 11:13

Other Business: None.

Closing Public Comment: None

MOVED by Lewis and seconded by Hardy to adjourn meeting. APPROVED unanimously.

Meeting adjourned at 10:17

Scott Hardy, Chair

# Minutes Traverse City Downtown Development Authority Governance Committee

9:00am
December 3, 2020
Virtual Zoom Meeting

Present: T. Michael Jackson, Debbie Hershey, Richard Lewis. Steve Constantin

Absent: None

Attendees: Jean Derenzy, Kate Green

Chair Lewis called meeting to order at 9:10am

Approval of October 9, 2020 Minutes: MOVED by Jackson seconded by Hershey to approve minutes as

presented. **APPROVED** unanimously.

Public Comment: No public comment.

Review of Proposal for CEO Compensation Salary Survey: Kate Green, owner of Human Resource Partners, outlined proposal presented and stated that the survey will also include direct reports of CEO, meaning COO, Transportation & Mobility Director, Downtown Experience Coordinator and Community Development Director. Cost of survey is \$2,250.00.

Discussion. Committee members agreed to move forward with proposal as outlined with full report to be brought back to Governance in January or February. Timing of the report will allow for budget building for 2021/2022.

<u>Consideration for Board membership Orientation Approach</u>: Governance Committee recommended is that new board members meet with CEO and key staff as well as the Chair or Vice-Chair if available to go over budget, policies, procedures.

**DDA Strategic Planning**: Chair Lewis identified that a strategic planning session is needed with the goal of such a session to occur when in-person meetings can occur. Based on the projects that are before the DDA and the need to begin formulating a long-term vision for the District, it will take time and significant outreach. Item will be brought back to Committee in January to begin discussion.

Public Comment: None		
Meeting adjourned at 10:10am		
	Richard Lewis, Chair	



### Memorandum

To: Jean Derenzy, DDA CEO

From: Nicole VanNess, Transportation Mobility Director

Re: December 10, 2020

Date: Amend Lot N License Agreement

The five-year Reciprocal License Agreement with Washington Place Development (WPD) for spaces adjacent to Parking Lot N is due to expire on January 20, 2021.

The City owns Parking Lot N which consists of 22 spaces. The license agreement includes Parcel A which is the 10 spaces on the west row along the WPD development, and two space on the WPD parking garage surface. Parcel A would otherwise be a private drive to access the WPD garage parking. Utilizing a shared drive lane and access point through Lot N, provides access to WPD and provide additional public parking spaces.

In planning for the termination of the lease, we have mutually agreed to proceed with an amendment containing pending the following revisions:

- Two spaces on WPD parking garage surface would no longer be included in the agreement.
- 10 spaces on Parcel A will not be restricted to meter parking only.
- Agreement will auto-renew annually unless terminated by either party.
- Termination notice has been decreased from 120 day to 90 days.

The draft amendment has been reviewed by WPD and provided to the City Attorney for review. If the DDA Board approves at their December 18<sup>th</sup> meeting, this item will be on the City Commission agenda for January 4, 2021.

RECOMMENDED MOTION: The DDA Board recommend the City Commission approve an Amendment to the License Agreement for the use of the WPD parcel in Parking Lot N subject to content approval by the City Attorney.



Downtown Development Authority 303 E. State Street Traverse City, MI 49684 jean@downtowntc.com 231-922-2050

### Memorandum

To: DDA Board

From: Jean Derenzy, DDA CEO

Date: December 14, 2020

Re: 2021/2022 CIP

As reported at our November meeting, I am working with the Finance Committee to identify the 6-year Capital Improvement Plan (CIP). The CIP sets the foundation for building the 2021/2022 budget.

I have attached the CIP narratives for TIF 97 and Old Town TIF, as well as the Parking CIP for your review. A summary of the CIP is provided below:

When reviewing the CIP, it is important to keep in mind how important the revenue sharing component is under the TIF funding model. To be clear, TIF is the <u>only</u> cost-sharing funding tool available to the DDA to develop, construct and maintain critical public infrastructure that supports and promotes economic development for the city and the entire region. For every dollar collected under TIF 97, 58-cents comes from the City and 42-cents comes from regional taxing entities.

### **TIF 97**

### **Bridges**

- Reconstruction of the Park Street, South Cass, West Front and 8<sup>th</sup> Street bridges are scheduled for 2021, with bid-letting scheduled for Spring 2021.
- Reconstruction of the North Cass Street and South Union Street bridges will occur in 2022/2023.

### **Civic Square and Farmers Market**

The costs allocated to these two projects will cover additional planning and design activities for fiscal year 2021/2022. The planning and design activities will help us determine the full cost of implementation of each project. We anticipate the planning and design activities of the Farmers Market will be influenced by (and incorporate) the results of the Lower Boardman River Unified Plan.

### **Lower Boardman Unified Plan**

Staff anticipates the Lower Boardman Unified Plan will be ready for public review, comment and input by the summer of 2021. The Unified Plan will also be presented to the DDA Board, City Commission and Planning Commission for their review and feedback (note: we will continue to update these three boards throughout the planning process). Looking forward to next years budget, we recommend that we set aside dollars for a significant implementation project.

### **Stormwater Management**

As you may recall, last year the DDA completed a stormwater study with AECOM that identified projects that would help reduce stormwater runoff and improve green infrastructure. Staff will be working with the City Engineer to identify and implement projects from the study that move forward a cohesive approach to stormwater management.

### **East Front Street Improvements**

As you are aware, we will soon be issuing an RFP for design and engineering services for streetscape improvements on East Front Street. This portion of Front Street (our primary gateway into Downtown) has not experienced significant investment in infrastructure in many years and remains one of the last remaining sections of downtown without streetscaping elements (e.g., brick ribbons, decorative light poles, crosswalks, etc.). As with all large projects, the process will include significant public outreach activities.

Due to the timing of the West Front Street Bridge reconstruction project (2021-2022) and MDOT's reconstruction of Grandview Parkway (2022-2023), this project will likely be implemented in 2023/2024. The additional time will also give us an opportunity to look for and secure additional funding sources to supplement our TIF funds.

### State/Boardman/Pine Two-Way conversation

We are looking to cover costs for design and engineering services for the next year. Due to potential improvements to the Boardman/Front Street intersection, this project is tied to the East Front Street Improvement Project. This project may be prudent to implement in 2022/2023 to help with traffic flow.

### **Grandview Parkway Pedestrian Crossing Enhancements:**

This project is tied to MDOT's construction schedule. The pedestrian enhancements are planned for Cass, Union and Hall streets. Staff is working with MDOT to develop the schematic design for enhancements that will help pedestrians better connect between the Bay and Downtown.

# Front Street streetscapes and State Streetscapes Including sidewalks, trees, tree grates, snowmelt, curb/gutter

The DDA will continue to work on public/private partnerships to improve walkability and streetscapes along these two important streets.

### **Tree Replacement and Maintenance:**

This will be a continual line-item to help maintain the Downtown tree inventory (as well as associated infrastructure).

Projects within TIF 97 that will need further discussion during our strategy session (strategy session yet to be identified):

- Lower Boardman River Unified Plan
- Farmers Market
- Civic Square
- Parking Structure
- East Front Street Improvements

### **OLD TOWN TIF**

This is the first year of our 6-year capital improvement plan. Most of the project are new, but consistent with the approved Old Town TIF Plan.

### **Bridges**

Reconstruction of the 8<sup>th</sup> Street and South Cass bridges will be in the 2021/2022 budget.

### Midtown Riverwalk

This project will include upgrades and possible replacement of the Midtown Riverwalk.

### Lake Avenue Streetscaping and Plaza

This project will include new streetscaping along Lake Avenue (south of Eight Street) as well as a pedestrian plaza (connecting to the Boardman Lake Trail) near Eleventh Street.

### **PARKING**

For Parking, the CIP focuses on the two parking structures and annual maintenance. The important maintenance items for next fiscal year include:

- Hardy Garage Pedestrian Stair Tower: \$400,000
- Circulation conversion (this item relates to the possible change of State Street to two-way traffic): \$400,000
- Boiler Replacement (Old Town Parking Deck): \$80,000

### RECOMMENDATION

That the DDA Board approve of the 2021/2022 CIP.

# DOWNTOWN DEVELOPMENT AUTHORITY Six Year Capital Improvement Plan (DRAFT) for Budget Year 2021/2022 TIF 97 PROJECT NARRATIVES (as of Dec 9, 2020)

Project ID:	Bridges 885-21-CIP	
Project Title:	North Cass Street Bridge Rehabilitation	
Project Estimated Cost:	\$1,343,000	Project Description: Removal and replacement of the existing concrete
Engineering / Design Included:	\$183,000	box beam support deck, widening and replacement of sidewalks, railings.
Funding Sources:	TIF 97 - \$246,500	approach pavement and related work. \$45,000 from TIF 97 has been
	In-Kind - \$183,000	contributed to the project leaving a balance of \$201,500 to be contributed.
	Federal/State Grant - \$913,500	
Project Year:	FY 2022/2023	
Project ID:	Bridges 586-21-CIP	
Project Title:	Park Street Bridge Repair	
Project Estimated Cost:	\$616,260	
Engineering / Design Included:	\$24,705	Project Description: Carryover from FY 2020/2021. Rehabilitate bridge
Funding Sources:	TIF 97 - \$150,000	Suberstructure
	Federal/State Grant - \$807,500	
Project Year:	FY 2021/2022	
Project ID:	Ridnes 187.21-CID	
Project Title:	South Cass Street Bridge Repair	
Project Estimated Cost:	\$807,720	
Engineering / Design Included:	\$62,578	Project Description: Carryover from FY 2020/2021. Concrete arch
Funding Sources:	TIF 97 - \$66,000	rehabilitation.
	Federal/State Grant - \$807,500	
	Old Town TIF - \$66,000	
Project Year:	FY 2021/2022	
Project ID:	Bridges 186-21-CIP	
Project Title:	South Union Street Bridge Repair	
Project Estimated Cost:	\$1,323,000	
Engineering / Design Included:	\$189,000	
Funding Sources:	TIF 97 - \$93,000	Project Description: Rehabilitate bridge superstructure.
	Federal/State Grant - \$1,057,500	
	General Fund - \$ 74,500	
	Old TownvTIF - \$93,000	
Project Year:	EY 2022/2023	

Project ID:	Bridges 186-21-CIP	
Project Title:	South Union Street Bridge Repair	
Project Estimated Cost:	\$1,323,000	
Engineering / Design Included:	\$189,000	
Funding Sources:	TIF 97 - \$93,000	Project Description: Rehabilitate bridge superstructure.
	Federal/State Grant - \$1,057,500	
	General Fund - \$ 74,500	
	Old TownvTIF - \$93,000	
Project Year:	FY 2022/2023	
Project ID:	Bridges 535-21-CIP	
Project Title:	West Front Street Bridge Replacement	
Project Estimated Cost:	\$1,323,000	Project Description: Carryover from 2020/2021. Complete removal and
Funding Sources:	TIF 97 - \$220,000	replacement of the existing concrete arch bridge with a new concrete
	Federal/State Grant - \$1,181,560	bridge including aesthetic treatments.
	Water Fund - \$149,375	
Project Year:	FY 2021/2022	
Project ID:	Civic 870-21-CIP	Project Description: In FY21/22 \$25,000 has been hudgeted to begin the
Project Title:	Civic Square	public input process to determine communities vision for the Civic
Project Estimated Cost:	\$6,025,000	Square. The objective is to have public gathering space for Traverse City
Engineering / Design Included:	\$120,000	citizens and visitors. This project will feature a variety of placemaking
Funding Sources:	TIF 97 - \$1,025,000	Findingering/Design cost estimates and funding sources will be identified
	Private - \$5,000,000	to determine when construction will be undertaken. In addition, the
Project Year:	FY 2021/2022 & FY 2023/2024	
Project ID:	Civic 781-21-CIP	
Project Title:	Farmers Market	Project Description: In FY21/22, \$25,000 has been budgeted to review
Project Estimated Cost:	TBD	possibility of a permanent structure, wider sidewalks, river
Engineering / Design Included:	\$25,000	
Funding Sources:	TIF 97 \$25,000	options have been developed. This project is tied improvements
	Federal/State Grant - TBD	associated with the Lower Boardman River Unified Plan for the 100 Block
	General Fund - TRD	Alley. Detail Engineering/Design and Cost Estimates as well as other
		Lighting and the state of the s

Project ID:	Civic 82-21-CIP	and a milet project started. The community process will be completed
Project Title:	Lower Boardman River Unified Plan	allong the Lower Boardman River /from Boardman Loke to identify areas
Project Estimated Cost:	TBD	Traverse Bay) to heartify and enhance the river environment for
Engineering / Design Included:	\$300,000	recreation and fishing apportunities. In addition, help the Downtown
Funding Sources:	TIF 97 - \$300,000	
	Federal/State Grant - TBD	previous City/TIF projects (e.g., Wellington Plaza stabilization and 200
	General Fund - TBD	
Project Year:	FY 2021/2022	cost estimates funding sources will have to be undertaken prior to further
Project ID:	Civic 1141-21-CIP	
Project Title:	Stormwater Management	- Desire Description Maltiness impartment to the Oil
Project Estimated Cost:	\$268,000	system within the Downtown TIE 97 District per recommendations of the
Engineering / Design Included:	\$30,000	AECOM Study. Specific efforts will be made to add green infrastructure to
Funding Sources:	TIF 97 - \$268,000	the Downtown alleys. Detail Engineering/Design and Cost Estimates as
	Federal/State Grant - TBD	well as other funding sources will have to be undertaken prior to further
	General Fund - TBD	consideration.
Project Year:	FY 2021/2022 - FY 2024/2025	
Project ID:	Civic 1158-21-CIP	
Project Title:	Workforce Housing	
Project Estimated Cost:	\$200,000	
Engineering / Design Included:	N/A	Project Description: Provide funding to explore opportunities to partner
Funding Sources:	TIF 97 - \$200,000	— with non-profits or for-profits to develop workforce housing within the
	Federal / State Grant - TBD	
	Private - TBD	
Project Year:	FY 2022/2023	
Project ID:	Darking 645 04 CID	
	- civil 9 0 70 - 21 - On	
rioject ilite.	west Front Parking Structure	Effort and Bing Stroots Structure is placed and the FZ as feet in the twest
Project Estimated Cost:	\$21,715,600	will cover the allow Durchase of period appearance to be 07.33 leet in height and
Engineering / Design Included:	\$1,258,750	process. Project will need to the bonded through the City and further
Funding Sources:	TIF 97 - \$21,715,750	consideration of extension of TIF 97 will be necessary.
Project Year:	FY 2023-2024	

Project ID:	Streets 1157-21-CIP	
Project Title:	East Front Street Improvements	Project Description: Street reconstruction with utility rehabilitation and
Project Estimated Cost:	\$4,200,000	replacement. New curbs, street trees, benches, bike racks and sidewalk
Engineering / Design Included:	TBD	along East Front between Park Street and Grandview Parkway. Detail
Funding Sources:	TIF 97 - TBD	Engineering/Design, cost estimates and funding sources will have to be
	Federal / State Grant - TBD	-undertaken prior to runner consideration. Request for Proposals for
	General Fund - TBD	From the Hardy Design services will be completed in FY20/21 and funded
Project Year:	FY 2021/2022	limit de haldy hairily beck boild hioceeds.
Project IU:	Streets	Project Description: After the success of the two-way traffic during the
Project Title:	State/Boardman/Pine Street Two-way Conversion	summer of 2020 further investigate the feasibility of converting state
Project Estimated Cost:	\$400,000	Boardman and Pine Streets in the Downtown from one-way to two-way If
Engineering / Design Included:	\$25,000	the study determines the conversion is feasible, plan for implementation
Funding Sources:	TIF 97 - \$425,000	
Project Year:	FY 2021/2022 & FY 2022/2023	projects in order to mitigate traffic issues in the downtown.
Project ID:	Streets 1087-21-CIP	
Project Title:	Front Street Streetscapes/Snow Melt Projects	
Project Estimated Cost:	\$1,232,000	Project Description: Upgrade streetscapes, including snow melt systems
Engineering / Design Included:	\$132,000	at 101 and 124 West Front in FY 21/22 and FY 22/23. Property owners to
Funding Sources:	TIF 97 - \$616,000	pay for half.
	Property Owners - \$616,000	
Project Year:	FY 2021/2022 & FY 2022/2023	
Project ID:	Streets 713-21-CIP	
Project Title:	Grandview Parkway Pedestrian Crossings	Project Description: Pedestrian enhancements to cross Grandview
Project Estimated Cost:	\$560,000	Parkway between Hall Street to Cass Street with possible gateway
Engineering / Design Included:	\$60,000	treatment at Union Street. Project detail Engineering/Design and Cost
Funding Sources:	TIF 97 - \$560,000	planned to begin Spring 2023

Project Estimated Cost: Engineering / Design Included: Funding Sources:	Project Year:
\$150,000 N/A TIF 97 - \$150,000	FY 2021/2022 - FY 2027/2028
Project Description: Multi-year project to replace trees throughout the DDA TIF 97 District.	

+ 58-21-CIP + 187-21-CIP + 186-21-CIP PARKS	1195-21-CIP 1196-21-CIP 1196-21-CIP 1194-21-CIP	STREETS: 1160-21-CIP 1197-21-CIP	WALKWAYS	Total Old Town TIF FUND
Eighth Street Bridge Repair South Cass Street Bridge Repair South Union Street Bridge Repair	Midtown Riverwalk Riverine Riverwalk Hannah Park Improvements	Lake Avonue Streetscaping & Plaza Union Street Streetscapes	Rivers Edue Riverwalk Decking Regiscement	UND
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712,500 807,500 1,057,500			6 4.5	2 577 500

# DOWNTOWN DEVELOPMENT AUTHORITY Six Year Capital Improvement Plan (DRAFT) for Budget Year 2021-2022 OLD TOWN TIF PROJECT NARRATIVES (as of Dec 9, 2020)

Project Title:	Eighth Street Bridge Repair	
Project Estimated Cost:	\$1,520,426	
Engineering / Design Included:	\$35,506	Project Description: Concrete box beam deck removal and replacement,
Funding Sources:	Old Town TIF - \$150,000	railing replacement, sidewalk widening, riverbank slope protection
	Capital Projects Fund - \$195,000	Also includes  Midfown Water Transmission Main improvement
	Federal/State Grant - \$712,500	
	Water Fund - \$299,717	
Project Year:	FY 2021/2022	
Project ID:	Bridges 187-21-CIP	
Project Title:	South Cass Street Bridge Repair	
Project Estimated Cost:	\$806,720	
Engineering / Design Included:	\$62,578	
Funding Sources:	Old Town TIF - \$66,000	Project Description, Corlorete arch rendomitation.
	Federal/State Grant - \$807,500	
	TIF 97 - \$66,000	
Project Year:	FY 2021/2022	
Project ID:	Bridges 186-21-CIP	
Project Title:	South Union Street Bridge Repair	
Project Estimated Cost:	\$1,318,000	Priming Primin
Engineering / Design Included:	\$189,000	
Funding Sources:	Old Town TIF - \$93,000	Project Description: Rehabilitate bridge superstructure.
	Federal/State Grant - \$1,057,500	
	General Fund - \$ 74,500	
	TIF 97 - \$93,000	
Project Year:	FY 2022/2023	
Project ID:	Parks 1195-21-CIP	
Project Title:	Midtown Riverwalk	
Project Estimated Cost:	\$672,000	Project Description: Maintenance, upgrades and possible replacement of
Engineering / Design Included:	\$72,000	
Funding Sources:	Old Town TIF - \$672,000	
Project Year:	FY 2021/2022 & FY 2022/2023	

Project ID:	Parks 1196-21-CIP	
Project Title:	Riverine Riverwalk	Market regular to the
Project Estimated Cost:	\$784,000	Project Description: Pedestrian access toes to possible
Engineering / Design Included:	\$84,000	pathway/boardwalk along the Riverine Development. This project is
Funding Sources:	Old Town TIF - \$784,000	Irelated to the Lower Boardman River Unified Plan.
Project Year:	FY 2024/2025 & FY 2025/2026	
rioject ib.	Fairs 1194-21-CIF	
Project Title:	Hannah Park Improvements	
Project Estimated Cost:	\$336,000	Project Description: Improvements for Hannah Park would come from the
Engineering / Design Included:	\$36,000	final recommendations of the Lower Boardman River Unified Plan.
Funding Sources:	TIF 97 - \$336,000	
Project Year:	FY 2023/2024	
Project ID:	Streets 1197-21-CIP	
Project Title:	Union Street Streetscapes	
Project Estimated Cost:	\$739,200	Project Description: Enhance streetscapes along Union Street including
Engineering / Design Included:	\$79,200	snow-melt. Property owners to pay for half
Funding Sources:	Old Town TIF - \$739,200	
Project Year:	FY 2026/2027 & FY 2027/2028	_
Project ID:	Streets 1160-21-CIP	
Project Title:	Lake Avenue Streetscaping & Plaza	
Project Estimated Cost:	\$700,000	Project Description: Development of streetscaping along Lake Avenue
Engineering / Design Included:	\$84,000	(south of Eighth Street) and a pedestrian plaza near Eleventh Street
Funding Sources:	Old Town TIF - \$784,000	
Project Year:	FY 2026/2027 & FY 2022/2023	
Project ID:	Walkways 1025-21-CIP	
Project Title:	Rivers Edge Riverwalk Decking Replacement	Project Description: Depleasement of decking on Disort Edge Dispussion
Project Estimated Cost:	\$119,693	Delayed due to Fish Pass Project to determine if Project will be include in
Engineering / Design Included:	\$12,824	the overall project; will investigate possibility of incorporation with Fish
Funding Sources:	Old Town TIF - \$119,693	
Project Year:	FY 2022/2023	

## CITY OF TRAVERSE CITY Six Year Capital Improvement Plan (DRAFT) as of Budget Year 2021/2022 AUTO PARKING PROJECT NARRATIVES (as of Dec. 3, 2020)

Project ID:	Parking 1133-21-CIP	
Project Title:	Bike Infrastructure Expansion	1
Project Estimated Cost:	\$100,000	Project Description: Expand bike parking options throughout the
Engineering / Design Included:	\$0	
Funding Sources:	Parking System - \$120,000	Constitution.
Project Year:	FY 2021/2022 - FY 2025/2026	
Project ID:	1209-21-CIP	Project Description: This is a maintenance project that will be
Project Title:	Hardy Pedestrian Stair Tower Interior	performed over multiple years. The work is to repaint the interior
Project Estimated Cost:	\$400,000	from the ground level to level 4 and will include the walls, handrails
Engineering / Design Included:	\$0	
Funding Sources:	Parking System - \$400,000	was built in 2003. The work will not be performed until the window
Project Year:	FY 2021/2022 - FY 2024/2025	seals are replaced/repaired and all leaks are caulked.
Project ID:	1081-21-CIP	
Project Title:	Hardy PTAC Units	
Project Estimated Cost:	\$30,000	Project Description: Replace all PTAC units at the Hardy Parking
Engineering / Design Included:	\$0	Garage.
Funding Sources:	Parking System - \$30,000	
Project Year:	FY 2024/2025	
Project ID:	1214-21-CIP	Project Description: The Hardy Parking Garage circulation is configured based on the one way traffic paterms of 300 E Front and E 300 E State. Discussions are underway to convert E Front and E
Project Title:	Hardy Traffic Circulation Conversion	State to two way traffic. This change will require the circulation at
Project Estimated Cost:	\$400,000	Hardy to change and equipment be purchased in order to meet the
Engineering / Design Included:	\$50,000	changing on-street traffic pattern. Items in the project will include
Funding Sources:	Parking System - \$450,000	painting, equipment purchase, new conduit and electrical, and
Project Year:	FY 2021/2022 - FY 2022/2023	signage.

Project ID:	708-21-CID	
Project Title:	Lot O Remediation	Project Description: Mitigation of contamination that likely is
Project Estimated Cost:	\$430,000	affecting adjacent properties and the water table in close proximity
Engineering / Design Included:	\$0	to the Boardman River. Fiver underground storage tanks exist in
Funding Sources:	Parking System - \$430,000	Lot O and likely are contributing to soil contamination.
Project Year:	FY 2022/2023	
Project ID:	982-21-CIP	
Project Title:	Lot T Resurfacing	
Project Estimated Cost:	\$200,000	
Engineering / Design Included:	\$0	Project Description: Routine maintenance to resurface lot T.
Funding Sources:	Parking System - \$200,000	
Project Year:	FY 2022/2023	
Project Title:	Mobility Amenities	
Project Estimated Cost:	\$50,000	Project Description: Expand mobility amenities near parking
Engineering / Design Included:	\$0.00	locations.
Funding Sources:	Parking System - \$50,000	
Project Year:	FY 2021/2022 - FY 2023/2024	
Project ID:	1136-21-CIP	
Project Title:	Old Town ADA Door Operators	
Project Estimated Cost:	\$18,000	Project Description: Replace ADA door openers at all pedestrian
Engineering / Design Included:	\$0	doors.
Funding Sources:	Parking System - \$18,000	
Project Year:	FY 2023/2024	
Project ID:	1082-21-CIP	
e:	Old Town Battery Backup Convert to Generator	
Project Estimated Cost:	\$50,000	Project Description: Carryover, Replace battery backup system with
Engineering / Design Included:	\$0	a natural gas powered generator.
Funding Sources:	Parking System - \$50,000	
Think Value	(EY202)(202) EV 2021/2022	4

Project Title:	OIL Tarrie Daily Daily	2009 install. Boiler life is 10 years. There are (3) hollers and
Project little:	Old Town Boiler Replacement	
Project Estimated Cost:	\$80,000	pumps onsite that will need to be replaced. Boiler/Pumps #1 and
Engineering / Design Included:	\$0	
Funding Sources:	Parking System - \$80,000	increase believe some time to the ground level in order to
Project Year:	(FY202 <mark>0/2021)</mark> FY 2021/2022 - FY 2022-2023	planned for 2021/2022
Project ID:	1210-21-CIP	Designat Description. This work will be so thereast from the ground
Project Title:	Old Town Pedestrian Stair Towers Interior	level to level 4. This work will be performed inside the towers and
Project Estimated Cost:	\$300,000	include repainting walls, handrails and doors. This is a multi-year
Engineering / Design Included:	\$0	project. Work will be performed after the window seals are
Funding Sources:	Parking System - \$300,000	
Project Year:	FY 2023/2024 - FY 2025/2026	not been performed since the opening of the garage in 2010.
Project ID:	1083-21-CIP	
Project Title:	Old Town PTAC Units	
Project Estimated Cost:	\$50,000	Project Description: Replace all PTAC units at the Old Town
Engineering / Design Included:	\$0	— Farking Garage (elevators, pedestrian towers, office). Replacement
Funding Sources:	Parking System - \$50,000	wii be iidii die Old Towii Fulid 383-367.
Project Year:	FY 2024/2025	
Project ID:	1211-21-CIP	
Project Title:	Old Town Reset Egress Pavers	Project Description: The entrance off of Eighth Street into the Old
Project Estimated Cost:	\$60,000	Town Parking Garage is pavers. There is snow melt under the
Engineering / Design Included:	\$0	pavers. Over time, ruts have formed caused by vehicle traffic and
Funding Sources:	Parking System - \$60,000	the surface area is not longer level and has a waved appearance
Project Year:	FY 2021/2022	
Project ID:	1137-21-CIP	
Project Title:	Old Town Solar Panels/Inverters	Project Description: Replace or upgrade inverters for the solar
Project Estimated Cost:	\$30,000	panels. The current inverters were installed in 2009 and may be
cluded:	\$0	reaching the end of their useful life as the solar technology has
Funding Sources:	Parking System - \$30,000	changed.

Project Title:	Dark Street Destroom Deller	
Project Estimated Cost	\$15,000	Froject Description: The Pork Street Portions and Notices
Engineering / Design Included:	\$0	boiler that is used to operate the snow melt outside of the restroom
Funding Sources:	Parking System - \$15,000	area.
Project Year:	FY 2026/2027	
Project ID:	1199-21-CIP	
Project Title:	Pedestrian Tower Window Maintenance - Hardy	Project Description: There are (3) pedestrian towers at the Hardy
Project Estimated Cost:	\$40,000	Parking Garage. All of the exterior sides of the towers are windows
Engineering / Design Included:	\$0	trom ground to level 4. The window seals are failing and leaking in
Funding Sources:	Parking System - \$40,000	The seed to be seemed as replaced or during neavy rain.
Project Year:	FY 2021/2022	I lie seals lieed to be cadiked of replaced.
Project ID:	1300 31 CIB	
Project Title:	Pedestrian Tower Window Maintenance - Old Town	Project Description: There are (2) pedestrian towers that have
Project Estimated Cost:	\$40,000	windows from ground to level 4 on the exterior. The seals have
Engineering / Design Included:	\$0	failed and leaking is occuring after melting snow or heavy rain. The
Funding Sources:	Parking System - \$40,000	seals need to be replaced or caulked.
Project Year:	FY 2021/2022	
Project ID:	1133-51-CIB	
Project Title:	Single Space Meter Expansion	
Project Estimated Cost:	\$150,000	Project Description: This project will allow for expanding meter
Engineering / Design Included:	\$0	districts and adding metered parking. Funding is planned for
Funding Sources:	Parking System - \$150,000	muluple years.
Project Year:	FY 2021/2022 - FY2026/2027	
Project ID:	1132-21-CIP	
Project Title:	Single Space Meter Replacement	
Project Estimated Cost:	\$400,000	Project Description: This project will replace existing coin only
Engineering / Design Included:	\$0	meters with pay stations or single space mechanisms that accept
Funding Sources:	Parking System - \$400,000	Troill, casil and credit.
11.11.13		



Downtown Development Authority 303 E. State Street Traverse City, MI 49684 jean@downtowntc.com 231-922-2050

## Memorandum

To: DDA Board

From: Jean Derenzy, DDA CEO

Date: December 14, 2020

Subject: Winter Parklets

As you are aware, this past summer the DDA took steps to create a welcoming but safe and social distanced environment in Downtown Traverse City. This effort included closing Front Street to vehicles, adding parklets and expanding outdoor dining options. In our continued effort to welcome and encourage people to come Downtown and embrace winter, we are collaborating with Britten Banners on a "winter-parklet" concept for Downtown.

Similar to a platform café, the winter-parklet would sit raised and level with the sidewalk within two parking spaces. The platform would be covered and enclosed on three sides (open toward the sidewalk), with clear plexiglass-siding so people could see inside and outside. The enclosed platform would be heated (with propane heaters), include bench seating and tables and lit with string-lights (see concept sketch attached).

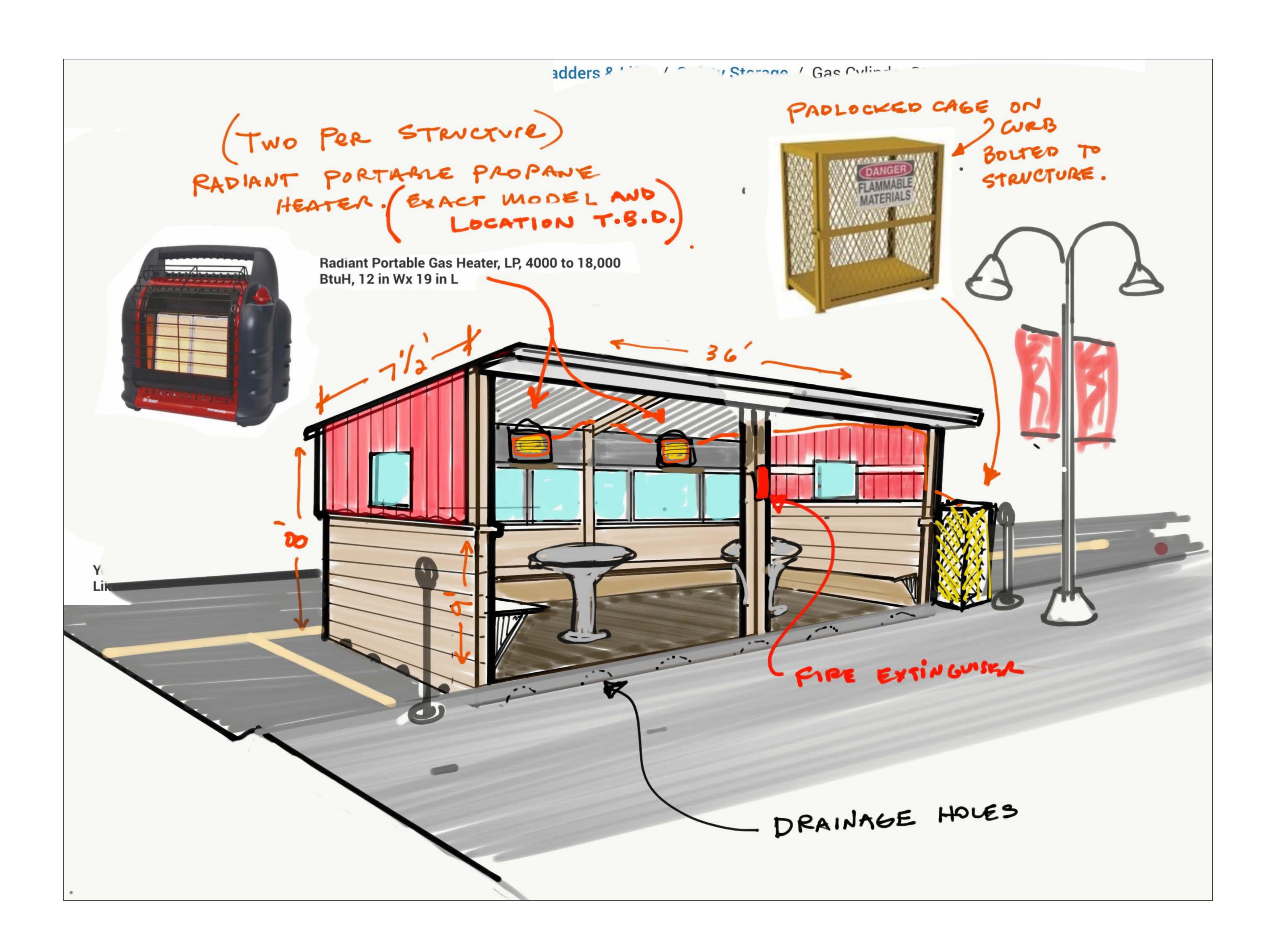
To be clear, these winter parklets would be placed within selected parking spaces throughout Downtown and not within any traffic lane. Recent conversations with MDOT reveal these parklets would not interfere with state regulations and/or threaten future road funding.

We are working with Britten Banner and a local architect, as well as city staff, to ensure the final design of the winter-parklet concept meets all public safety and construction code requirements.

Maintenance of the winter parklets, including clearing snow in and around the platform would be the responsibility of the DDA.

The preliminary winter-parklet concept has been presented and discussed with the Northern Michigan Disability Network and the DTCA. In general, the biggest concerns expressed centered on creating an unintended space for loitering, maintenance and blocking views (from passing vehicles) of their establishment.

Each parklet is estimated to cost roughly \$15,000 and we hope to employ 4 to 5 throughout Downtown. As you might image, this concept or a similar design is being employed in downtowns all over Michigan. To be clear, the current winter-parklet design would **not be** permitted under the current order from the Michigan Department of Health and Human Services and would only be employed if future orders permitted it. Your thoughts and questions regarding the winter-parklet concept are welcomed and appreciated.





303 E. State Street Traverse City, MI 49684 jean@downtowntc.com 231-922-2050

## Memorandum

To: Downtown Development Authority Board

From: Jean Derenzy, DDA CEO

Date: December 9, 2020

Re: Remote Meetings

The law that allows for remotely-conducted meetings of public bodies in Michigan is set to expire on December 21, 2020, unless certain criteria are met. At their December 7<sup>th</sup> meeting, the City Commission consented to a Declaration of Local Emergency (attached) by the Mayor for the purpose of allowing the City Commission and all public bodies of the city to continue meeting remotely.

The signed declaration, developed by City Attorney Ms. Trible-Laucht and City Clerk Mr. Marentette, is through April 30, 2021. However, the declaration could be extended if necessary; and if so, would be brought back to the City Commission for consent and affirmation.

## Recommendation

That the DDA Board continue to meet remotely, consistent with the intent and time frame stated in the Declaration of Local Emergency for the City Commission.

## City of Traverse City

GOVERNMENTAL CENTER 400 Boardman Avenue Traverse City, MI 49684 (231) 922-4700 www.traversecitymi.gov



## Declaration by Traverse City Mayor Jim Carruthers

As the Mayor of Traverse City, Michigan, counties of Grand Traverse and Leelanau, I declare a state of emergency for the purpose of allowing public bodies of the City of Traverse City to convene remotely pursuant to law.

The Director of the Michigan Department of Health and Human Services has made the following findings:

"The novel coronavirus (COVID-19) is a respiratory disease that can result in serious illness or death. It is caused by a new strain of coronavirus not previously identified in humans and easily spread from person to person. There is currently no approved vaccine for this disease. COVID-19 spreads through close human contact, even from individuals who may be asymptomatic.

In recognition of the severe, widespread harm caused by epidemics, the Legislature has granted MDHHS specific authority, dating back a century, to address threats to the public health like those posed by COVID-19. MCL 333.2253(1) provides that "[i]f the director determines that control of an epidemic is necessary to protect the public health, the director by emergency order may prohibit the gathering of people for any purpose and may establish procedures to be followed during the epidemic to insure continuation of essential public health services and enforcement of health laws. Emergency procedures shall not be limited to this code." See also *In re Certified Questions*, Docket No. 161492 (Viviano, J., concurring in part and dissenting in part, at 20) ("[T]he 1919 law passed in the wake of the influenza epidemic and Governor Sleeper's actions is still the law, albeit in slightly modified form."); *id.* (McCormack, C.J., dissenting, at 12). Enforcing Michigan's health laws, including preventing disease, prolonging life, and promoting public health, requires limitations on gatherings and the establishment of procedures to control the spread of COVID-19. This includes limiting the number, location, size, and type of gatherings, and requiring the use of mitigation measures at gatherings as a condition of hosting such gatherings.

On March 10, 2020, MDHHS identified the first two presumptive-positive cases of COVID-19 in Michigan. As of November 13, 2020, Michigan had seen 244,741 confirmed cases and 7,929 confirmed deaths attributable to COVID-19. Michigan was one of the states most heavily impacted by COVID-19 early in the pandemic, with new cases peaking at nearly 2,000 per day in late March. Strict preventative measures and the cooperation of Michiganders drove daily case numbers dramatically down to less than 200 confirmed cases in mid-June, greatly reducing the loss of life. Since October, Michigan has seen an exponential growth in cases. Daily new cases are now over 6,000 which is three times higher than what was seen in the spring.

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## Declaration by Traverse City Mayor Jim Carruthers

I declare this state of emergency as outlined in this declaration as of the date indicated next to my signature and request that the City Commission affirm it through April 30, 2021, and have asked the City Clerk to place consideration of such affirmation on the City Commission's December 7, 2020, meeting, which meeting is to be conducted remotely.

Mayor James C. Carruthers

12/2/20 Date

As City Clerk for the City of Traverse City, I affirm that James Churchill Carruthers is the Mayor of Traverse City and was elected to the Office of Mayor by the electorate of Traverse City, on November 5, 2019, according to the procedures set forth in the City Charter of Traverse City as authorized according to the Home Rule Cities Act of Michigan.

Benjamin Marentette, City Clerk

I certify that the City Commission for the City of Traverse City consented to this emergency declaration at its regular meeting held December 7, 2020, and conducted remotely as authorized by Michigan Law, which consent was issued within seven days of this declaration's issuance by Mayor Carruthers.

Benjamin Marentette, City Clerk



## Memorandum

To: Jean Derenzy, DDA CEO

From: Nicole VanNess, Transportation Mobility Director

Date: December 10, 2020

Re: Staff Report: Parking Services – December 2020

## **Holiday Courtesy Warning**

On December 1, 2020, rescinding of the \$5 same day meter discount went into effect. Through the month of December, we have added a one-time courtesy warning for all meter violations in order to give reprieve for downtown shoppers and to help communicate this change to regular parkers. These warnings have been well received by the public.

## Rate Increases Effective January 1, 2021

Staff has been working on securing signage and new rate files for the rate increases that will go into effect on January 1. As we have continued to review utilization in the parking garages, we continue to have available occupancy. The initial proposal was to include a peak-time rate between the hours of 10 AM-2 PM. This increase will not be implemented on January 1, and we will continue to monitor occupancy levels to include this change at a later date. Garage hourly rates at both structures will remain \$1.00 per hour. With the core downtown on-street meter rates increasing to \$1.25 per hour, we hope parkers will consider taking advantage of the reduced fee along with this location offering covered parking and shelter from the snow.

## **November Parking Revenue**

We have completed our November revenue reports. Throughout the month, we continued to see a decrease in revenue compared to prior months. Meter revenues were at 48% compared to November 2019. Prior months have averaged between 71%-76% compared to prior years' revenue. Hardy admissions were down to 28% from 51%-55% and Old Town admissions were down to 47% from 71%-79% compared to last year. These numbers are lower than what we had projected back in March.

## **Smart Parking Meter RFP**

We structured the proposals so vendors could bid on single space, multi-space, and real-time solutions separately. Of the eight bids received; four proposals for single space, four proposals for multi-space and six proposals for real-time solutions.

Staff Report: Parking Services
Page 2

An evaluation committee comprised of Scott Hardy, DDA Board/PSC Chair; Rick Brown, PSC Vice-chair; Jean Derenzy, DDA CEO and myself have been reviewing the proposals. We recently met and have determined the best approach for on-street would be single-space meters as they offer the most convenience to the user. We have narrowed down to three vendors and have been provided demonstrations. I am continuing to contact references to complete the due diligence process. As we move towards a recommendation, I would like the Board to keep in mind that smart parking meters are a devices that utilize technology that will incur additional operational and subscription expenses annually, and will need to be scheduled for full replacement in six to eight years.



Downtown Development Authority 303 E. State Street Traverse City, MI 49684 harry@downtowntc.com 231-922-2050

## **MEMORANDUM**

**To**: DDA Board

From: Harry Burkholder, DDA COO

Pete Kirkwood

Date: December 14, 2020

**SUBJECT**: Review and Status of the Unified Planning Process

Although our work was paused and made more complicated because of the pandemic, I believe the Leadership Teams continued effort and resolve to develop a Unified Plan for the Lower Boardman River remains stronger than ever.

At our last Leadership Team meeting we discussed the recommendations from the Unified Plan subcommittee. While the recommendations presented several options/scenarios related to physical improvements to the river corridor (e.g., public access, the build environment and environmental stewardship), each option was consistent with the overarching values and goals that have been identified throughout the planning process.

Last week, after several productive meetings, the Zoning Subcommittee completed their zoning recommendations for the river corridor, including specific recommendations to the draft Riparian Buffer Ordinance. As a reminder, the city planning commission has been working on a separate but parallel effort to develop a Riparian Buffer Ordinance – incorporating many of the comments and recommendations of the zoning subcommittee throughout the process.

Given the interconnection and complexity or the river corridor, the lengthy subcommittee work, current efforts to study and determine stabilization options for the channel wall and with the end of year approaching, the Leadership Team is taking the December meeting to review what they have accomplished, where they are in the process and discuss/map-out their next steps heading into 2021.

To briefly review, these are the topics that the Leadership Team has spent a good deal of time analyzing and discussing over the last 18 months.

- 1. The results of public engagement have been summarized and reviewed.
- 2. Based on the public input, an Action Plan was developed and discussed, debated and refined by the Leadership Team.
- 3. Following the discussion of the Action Plan, two subcommittees were formed and developed:
  - a) A recommendation on the draft Riparian Buffer Ordinance, and documentation of other policy level recommendations (changes to zoning ordinances, regulatory ordinances, etc.)
  - b) A set of draft plans for physical improvements of the river corridor.

Moving forward into 2021, here are the topics that the Leadership Team will pursue over the next half year.

December 2020	Review summary of work to date and work plan for 2021
January 2021	Review and take action on Riparian Buffer Ordinance
-	recommendation; get an update on the preliminary findings of the
	Boardman Wall Stabilization project
February 2021	Review findings of the Boardman Wall Stabilization project and
	discuss implications for the future of the 100/200 block
March 202	Discuss process for establishing project and policy priorities and
	gaining public input
April 2021	Discuss preliminary budget estimates, potential funding sources, and
	physical plan refinements
May 2021	Review public engagement strategy and potential schedule
June 2021	Prepare for public engagement

If COVID recovery lags, we could use the additional time to review the draft report, and/or discuss future management structures for implementing projects and maintaining the river corridor.



## Memorandum

To: Jean Derenzy, DDA CEO

From: Nicole VanNess, Transportation Mobility Director

CC: Scott Hardy, Parking Subcommittee Chair

Date: December 10, 2020

Re: Board Member Report: Parking Subcommittee – December 2020

The Smart Parking Meter RFP was issued in October and bids were received on November 17th. The Subcommittee met to have a high-level discussion and provide feedback on the pros and cons of single space versus multi-space meters. Overall, the Subcommittee discussions supported the continuation of single space meters for on-street parking versus transitioning to multi-space meters as they provide the end user with a more convenient solution. Additionally, the ability to share occupancy data would be a positive improvement so long as the signage is discreet.

Of the Subcommittee members, Rick Brown and Scott Hardy participated in the evaluation of the proposals. Staff will continue to contact references and has requested demonstrations that will take place prior to finalizing a recommendation to the DDA Board.



303 E. State Street Traverse City, MI 49684 katy@downtowntc.com 231-922-2050

## **Memorandum**

**To**: Downtown Development Authority Board of Directors

From: Harry Burkholder, DDA COO

Katy McCain, Community Development Director

Leah McCallum

For Meeting Date: December 18, 2020

Memo Date: December 10, 2020

SUBJECT: Arts Commission Memo

## Art on the TART

The Tenth Street Trailhead RFQ is live and open until Sunday, January 10. The Arts Commission is strongly encouraging non-sculpture entries including multi-sensory, immersive pieces. The final artist will be chosen by February 17, fabrication will begin in March, with a groundbreaking ceremony tentatively planned for August.

## **Mural Project**

The Arts Commission Mural Subcommittee will be meeting next week and bring their thoughts and findings to the commission at the December meeting.



303 E. State Street Traverse City, MI 49684 katy@downtowntc.com 231-922-2050

## Memorandum

To: Downtown Development Authority Board of Directors

From: Katy McCain, DDA Director of Community Development

Date: December 11, 2020

Re: Community Development Update

## **Relief Fund**

The Downtown Relief Fund is in full swing. The Holiday Auction closed on Friday, 12/11 with all proceeds going directly to the fund. We have also started receiving private donations, on top of the generous \$30,000 from the DTCA and Cherry Republic's Giving Tuesday donation. Backcountry North is also selling their Men's Night Pint Glasses with all proceeds going directly to the fund. We also had West Shore Bank sign on to be the presenting sponsor of the Relief Fund and will be receiving dollars from them. So far with all fundraising efforts, we have raised around \$42,500, with donations coming in daily.

## **Parking Management System Communications Plan**

The Communications Plan is still on schedule. A mailing will be going out within the next week to over 6,000 City Resident addresses. The postcard gives basic facts on the upcoming parking changes and directs people to parking.downtowntc.com for further details.

The second email to permit holders reminding them of the changes and encouraging them to update all of their info with Parking Services went out a couple weeks ago.

The parking website has been updated to reflect the current and upcoming changes. These changes include an in-depth master table for complete information on all changes. Equally as important, we will also have a basic "current rates" table that will launch January 1. This simplistic table will allow quick access on up-to-date rates, so visitors and residents can easily see where they can park and what the cost will be. The goal of the Parking Communications Plan is to communicate all changes in an efficient and transparent manner with the community at large, while also providing basic parking information. The structure of the website allows us to do both in a clear and concise way.

## **Social Media**

Our social media has been more effectively managed to bring more visibility to our downtown businesses. See attached social media reports to see how our pages are performing.

## **Neighborhood Engagement**

The DDA organized to have Santa visit Traverse City neighborhoods the first two weeks of December. The local firefighters escorted Santa throughout town in their antique fire engine. He hit the following neighborhoods on his four-day journey: Central, Slabtown/Kids Creek, Old Town, SOFO, Oak Park, Boardman, the base of Old Mission Peninsula, Traverse Heights, and the east side of town (Civic Center to Three Mile). We had great response from each of the neighborhoods and their residents, and were able to spread joy during a difficult holiday season.

## **Giving Thanks Through Giving Meals**

After the MDHHS "pause" was announced in mid-November, we determined that something needed to be done to help Downtown Restaurants, thus, "Giving Thanks Through Giving Meals" was born. We coordinated a program where people could purchase \$10 boxed lunches online, to be delivered to worthy organizations throughout Traverse City. Eight restaurants and six non-profits took part in the program. In total, 631 lunches were sold, putting \$6,310 into our restaurants, while feeding the Munson Medical Center staff, the Goodwill Inn and other organizations. This program received a lot of great press and the lunches sold out very quickly. Because of Giving Thanks Through Giving Meals, a couple of Downtown restaurants saw so much demand that they continued similar programs internally.

## **Consumers Energy "Our Town" Program**

The DDA was honored to be chosen to be a part of Consumers Energy's "Our Town" program—where they provided \$500,000 worth of match funding to local gift certificate programs across the state of Michigan. Downtown Traverse City received a \$10,000 match. We launched the promotion at 8am on Friday, December 11, and sold out in under 10 minutes. With the Consumers Energy funding, we matched up to \$100 gift certificate purchases. The buyer had the option of keeping the match themselves or gifting it to their favorite Downtown Traverse City employee. We are very grateful to Consumers Energy for including us in this program and for the influx in Downtown spending it will bring.



## Memorandum

To: DDA Board From: Nick Viox

Re: DTCA Events Update Date: December 10, 2020

## **Downtown Light Parade & Tree Lighting**

With the most recent update from the MDHHS, we have decided to cancel the Strolling Downtown Light Parade. The health of our community is of the utmost importance. With 12 different nonprofits involved and the potential of over 3,000 community members visiting these displays, this event did not seem conducive to our most recent need for safety precautions.

Our sponsorship of \$5,000 will have to be returned to Serra Subaru of Traverse City, but they are looking forward to partnering with us again for future events, Light Parade and beyond. This sponsorship paid for a stipend for each nonprofit. I have asked our nonprofit partners to let us know if they would like to still receive the stipend because of "the investment many of you (them) have made in this endeavor and (how we) would still like to offer the stipend to those that have already contributed money and energy to this event." The DTCA Board approved to reimburse nonprofits, up to \$2,000, from the Holiday Light Fund.

## Walking in a Window Wonderland

This weekend, 24 locations in Downtown Traverse City will be decorated to the nines with holiday cheer. Each display will have a hidden light bulb that customers can all search for and find. If they find all 24, they can enter to win a Downtown Shopping Spree. This is the same format of this event as past years. We hope to see many bright faces peering through windows this weekend!

## Chili Cook Off

This Annual DTCA Fundraiser is facing some tough decisions. A survey to past participants and local restaurants will go out later this month to propose some modifications to this event to make it a safe one for the community and our restaurants.

## **Traverse City Restaurant Week**

This Winter event has become a favorite in our community and an event that seems to be needed now more than ever. However, the format of this event will need to see changes. Jeff Libman, Susan Fisher,





## Minutes of the Arts Commission for the City of Traverse City Regular Meeting Wednesday, November 18, 2020

A regular meeting of the Arts Commission of the City of Traverse City was called to order at the Commission Chambers, Governmental Center, 400 Boardman Avenue, Traverse City, Michigan, at 3:30 p.m.

The following Commissioners were in attendance: Commissioner Ashlea Walter, Commissioner Charlotte Smith, Commissioner Chelsie Niemi, Commissioner Roger Amundsen, Commissioner Megan Kelto, and Commissioner Matt Ross

The following Commissioners were absent: Board Chair Leah Bagdon-McCallum

Chairperson Hershey presided at the meeting.

- (a) CALL TO ORDER, ATTENDANCE, ANNOUCEMENTS
- (b) **ROLL CALL**
- (c) PUBLIC COMMENT
- (d) APPROVAL OF MINUTES
  - (1) Approval of October 21, 2020 Arts Commission Minutes Motion to approve the October 21, 2020 Art Commission Minutes.

Moved by Ashlea Walter, Seconded by Roger Amundsen

Yes: Ashlea Walter, Charlotte Smith, Chelsie Niemi, Roger Amundsen,

Megan Kelto, and Matt Ross

**Absent:** Leah Bagdon-McCallum

CARRIED. 6-0-1 on a recorded vote

## (e) FINANCIALS

(1) Current 2020-21 Financial Report

No changes made and no discussion.

## (f) **PROJECT UPDATE**

- (1) Art on the Tart Update
- (2) RFP Draft Approval (Dates and link to be filled in once CaFE account it set up).

Smith - Asked if the language in the RFP meets all of the needs of the Arts Commission. General feedback was that it does.

Walter - Inquired about the language of the Sixteenth Street trailhead project and asked that it should be removed from the project background & history as to not present this installation as part of a "series". Asked for clarification on the timeline and the second phase of the Art Selection Panel.

Kelto - Recommended keeping in information about the Sixteenth Street trailhead to give the artist a full scope of Art on the TART.

Motion to approve the presented RFP with the following amendments: removal of mention of the Sixteenth Street trailhead from the project background and history & removal of June 16th and June 1st dates from the project timeline.

Moved by Roger Amundsen, Seconded by Matt Ross

**Yes:** Ashlea Walter, Charlotte Smith, Chelsie Niemi, Roger Amundsen,

Megan Kelto, and Matt Ross

Absent: Leah Bagdon-McCallum

CARRIED. 6-0-1 on a recorded vote

## (g) OLD BUSINESS

(1) Mazinaadin Frames- Sammie Dyal from the GT Band will be picking up the frames. We have archived info on them all for an easy checkout process for rotational exhibition.

Smith - Asked for photography of the prints once they are on display.

(2) Project Prioritization

Walter - Asked for clarification on the number associated with the document. McCain and Smith will follow up with the Commission on this.

Niemi - Reiterated the process and stated that the rubric used wasn't as effective.

## (h) **NEW BUSINESS**

(1) Mural Project Sub Committee: Commissioners Niemi, Smith, and Walter. Possible December Meeting?

Smith - Stated she will set up the subcommittee meeting.

## (i) PUBLIC COMMENT

Page 2 of 3

(1) General

No public comment.

(2) Commissioners

Walter - Urged the Commission to be mindful of the December meeting. Inquired about the donation/paypal option for Giving Tuesday.

## (j) ADJOURNMENT

(1) Motion to adjourn the meeting at 4:08pm.

Moved by Megan Kelto, Seconded by Matt Ross

Yes: Ashlea Walter, Charlotte Smith, Chelsie Niemi, Roger Amundsen,

Megan Kelto, and Matt Ross

Absent: Leah Bagdon-McCallum

CARRIED. 6-0-1 on a recorded vote

Charlotte Smith, Chairperson

# DOWNTOWN TRAVERSE CITY ASSOCIATION BOARD MEETING

THURSDAY, November 12, 2020 8:30 AM • Hotel Indigo

#### **MINUTES**

- 1. Call to Order (Fisher) (8:42am)
  - a. Present: Susan Fisher, Liz Lancashire, Karen Hilt, Amanda Walton, Jeffrey Libman, Blythe Skarshaug, Dawn Gildersleeve & Margaret Morse
  - b. Absent: Jake Kaberle
- 2. Approval of Minutes of the Board Meeting of October 8, 2020 (Fisher)
  - a. Motion to approve the minutes with the reflection of Kaberle being absent at the September meeting, motion by Libman and seconded by Morse. Motion carried unanimously.
- 3. CEO Report (Derenzy)
  - a. DDA Projects
  - b. DTCA Financials
    - i. Budget update
      - Motion to approve the budget as presented. Motion by Gildersleeve and seconded by Libman. Motion carried unanimously.
    - ii. Independent Bank
      - There is about \$450,000 that the DTCA will need to figure out how to move forward with
  - c. Petition Regarding Lot G
    - A current petition signed by Downtown businesses that opposes development on Lot G for the Civic Square has been going around and will go to the City Commission.
    - A lack of information was provided to signers and not all business owners were asked.
- 4. Events Review (Viox)
  - a. Downtown Relief Fund Update (McCain)
    - i. Baskets
  - b. Downtown Holiday Weekend
    - i. Tree Lighting Ceremony

Strolling Light Parade c. Men's Night & Ladies' Night General feedback has been against congregating people at one time ii. Motion to cancel Men's Night & Ladies' Night 2020. Motion by Gildersleeve and seconded by Morse. Motion carried unanimously. 5. President's Report (Fisher) i. Downtown Gift Certificate Signing ii. Statement of Solidarity 8. Adjourn (9:44am)

# Minutes of the Lower Boardman Leadership Team Regular Meeting Wednesday, November 18, 2020

A regular meeting of the Lower Boardman Leadership Team was called to order via ZOOM on Wednesday, November 18.

The following members were in attendance: Elise Crafts, Christine Crissman, Jean Derenzy, Deni Scrudato, Frank Dituri, Russ Soyring, Tim Werner, Michael Vickery, Sammie Dyal, Pete Kirkwood, Rick Korndorfer, and Brett Fessell (Co-Chair).

The following Members were absent: Jennifer Jay

Co-Chairperson Fessell presided at the meeting.

### (a) CALL TO ORDER, ATTENDANCE, ANNOUCEMENTS

(1) Meeting called to order at 5:31 by Chairperson, Fessell.

#### (b) **PUBLIC COMMENT**

(1) Mitch Treadwell:

Tom White:

### (c) APPROVAL OF MINUTES FOR SEPTEMBER 16, 2020

(1) Meeting Minutes
Approval of September 2020 minutes.

Moved by Crafts , Seconded by Scrudato

**Yes:** Elise Crafts, Christine Crissman, Jean Derenzy, Deni Scrudato, Frank Dituri, Russ Soyring, Tim Werner, Michael Vickery, Sammie Dyal, Pete Kirkwood, Rick Korndorfer, and Brett Fessell.

**Absent:** Jennifer Jay

CARRIED 12-0.

### (e) **PROJECT UPDATE**

- (1) Fessell provides a FishPass update
- (2) Bob Doyle provides project review
  - Committee discussed capitol improvements (subcommittee recommendations) for the lower Boardman.
  - Committee briefly discussed status of the Zoning Subcommittee and the Riparian Buffer Ordinance. Soyring mentioned that a public hearing on the Riparian Buffer Ordinance is likely planned for the December Planning Commission Meeting.

### (h) PUBLIC COMMENT

- (1) General
  - Thomas White
  - Mitch Treadwell

#### (i) **ADJOURNMENT**

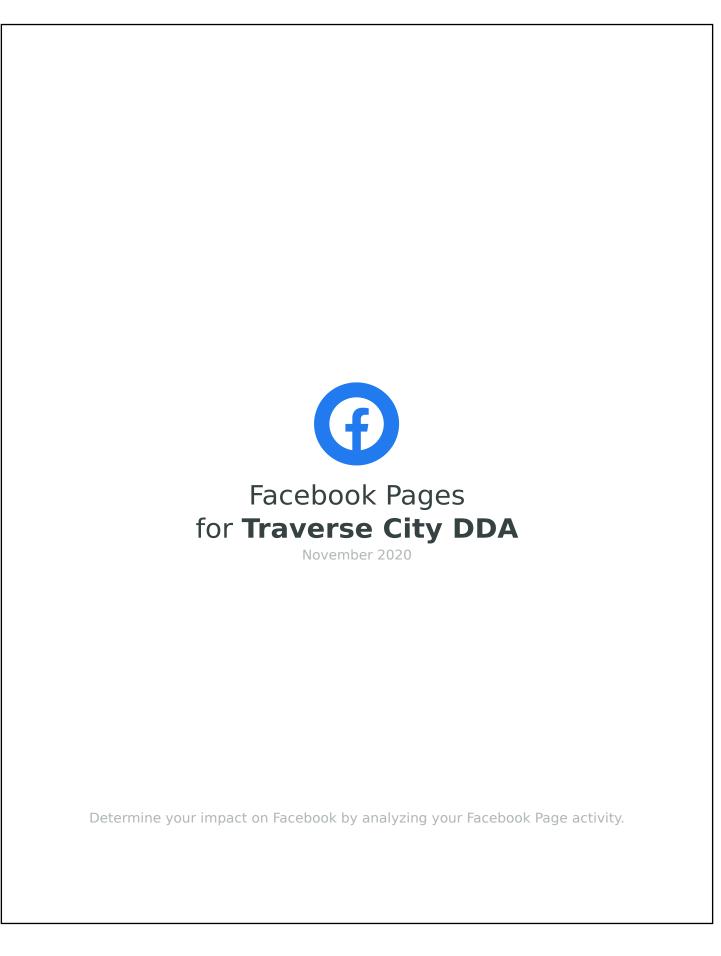
(1) Meeting was adjourned at 7:41pm

Moved by Scrudato, Seconded by Vickery

**Yes:** Elise Crafts, Christine Crissman, Jean Derenzy, Deni Scrudato, Frank Dituri, Russ Soyring, Tim Werner, Michael Vickery, Sammie Dyal, Pete Kirkwood, Rick Korndorfer, and Brett Fessell.

**Absent:** Jennifer Jay

CARRIED 12-0.



Facebook Pages | 1 of 11

## **Facebook Performance Summary**

View your key profile performance metrics from the reporting period.

Impressions

**58,095 7**173%

Engagements

**3,727 7**257%

Post Link Clicks

**266 747**%

Facebook Pages | 2 of 11

# **sprout**social

#### **Facebook Audience Growth**

See how your audience grew during the reporting period.

Net Page Likes Breakdown, by Day



Audience Metrics	Totals	% Change
Fans	1,474	<b>≯</b> 6.89%
Net Page Likes	96	<b>才</b> 700.00%
Organic Page Likes	97	<b>≯</b> 546.67%
Paid Page Likes	0	→0.00%
Page Unlikes	1	<b>⅓</b> 66.67%

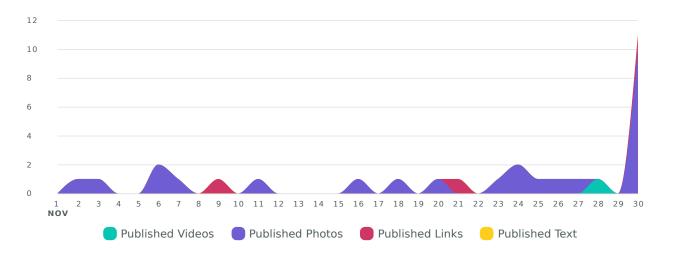
Facebook Pages | 3 of 11

# **sprout**social

### **Facebook Publishing Behavior**

View the different types of posts you published during the selected time period.

Published Posts Content Breakdown, by Day



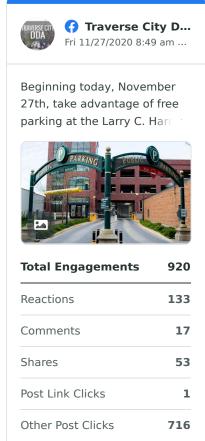
Publishing Behavior by Content Type	Totals	% Change
Total Published Posts	29	<b>≯</b> 52.6%
Published Videos	1	→0%
Published Photos	25	<b>才</b> 150%
Published Links	3	<b>≥</b> 57.1%
Published Text	0	<b>⅓</b> 100%

#### **Facebook Top Posts**

Review your top posts published during the selected time period, based on the post's lifetime performance.

By Lifetime Engagements



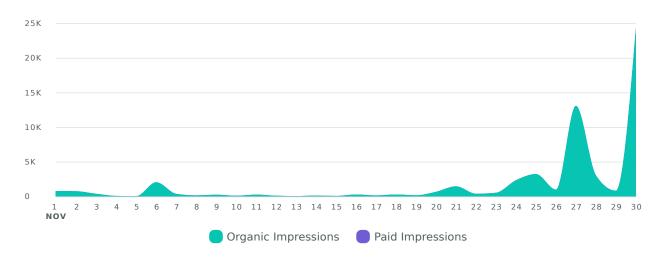




### **Facebook Impressions**

Review how your content was seen by the Facebook community during the reporting period.

Impressions Breakdown, by Day

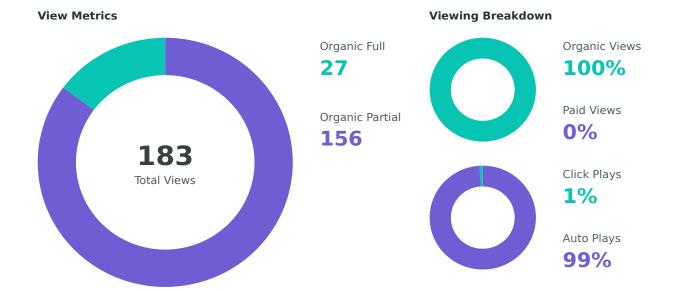


Average Daily Reach per Page	1,520.87	<b>才</b> 164.60%
Average Daily Impressions per Page	1,936.5	<b>才</b> 182.42%
Paid Impressions	0	→0.00%
Organic Impressions	57,179	<b>才</b> 172.32%
Total Impressions	58,095	<b>≯</b> 173.31%
Impression Metrics	Totals	% Change



### **Facebook Video Performance**

View your aggregate video performance during the reporting period.



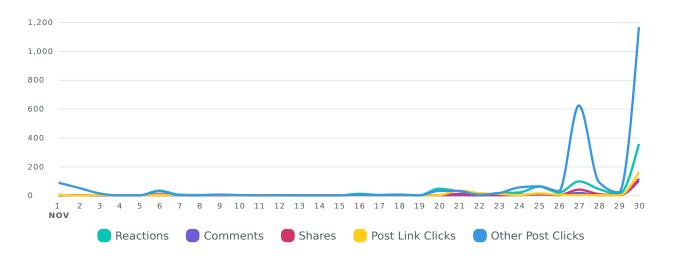
Facebook Pages | 7 of 11

# **sprout**social

### **Facebook Engagement**

See how people are engaging with your posts during the reporting period.

Engagements Comparison, by Day



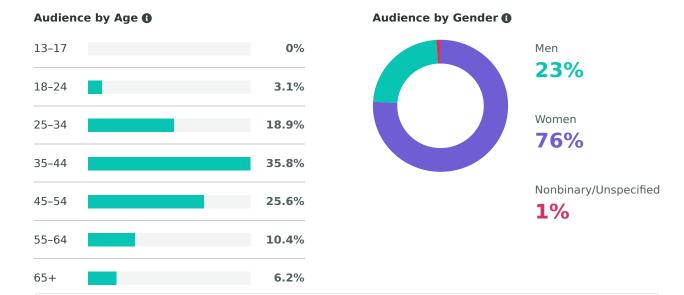
Engagement Metrics	Totals	% Change
Total Engagements	3,727	<b>才</b> 256.65%
Reactions	776	<b>才</b> 262.62%
Comments	140	<b>才</b> 775.00%
Shares	210	<b>≯</b> 311.76%
Post Link Clicks	266	<b>≯</b> 46.96%
Other Post Clicks	2,335	<b>才</b> 300.51%
Engagement Rate (per Impression)	6.4%	<b>才</b> 30.49%

#### Facebook Pages | 8 of 11

# **sprout** social

### **Facebook Page Fan Demographics**

Review your audience demographics as of the last day of the reporting period.



Women between the ages of 35-44 appear to be the leading force among your fans.

### **Audience Top Countries**

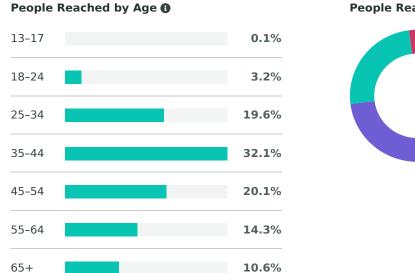
United States	1,407
Nigeria	4
Argentina	1
The Bahamas	1
Canada	1

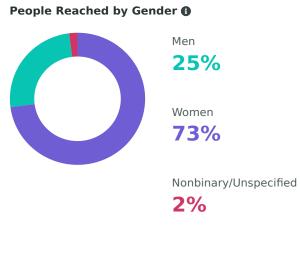
### **Audience Top Cities**

Traverse City, MI	880	
Interlochen, MI	18	
Kingsley, MI	16	
Kalkaska, MI	15	
Grand Rapids, MI	12	

### **Facebook People Reached Demographics**

Review the average daily user demographics of the people reached during the reporting period.





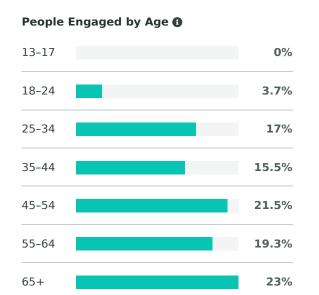
**Women** between the ages of **35-44** have a higher potential to see your content and visit your Page.

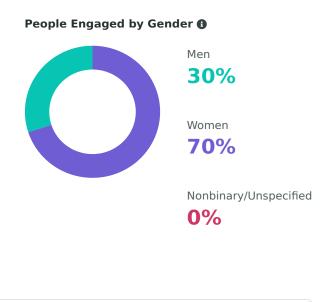
People Reached Top Countries	Daily Average
United States	469.27
Canada	1.13
Argentina	0.67
United Kingdom	0.4
Germany	0.33

People Reached Top Cities	Daily Average		
Traverse City, MI	258.13		
Grand Rapids, MI	6.93		
Kingsley, MI	5.73		
Kalkaska, MI	4.87		
Suttons Bay, MI	4.8		

### **Facebook People Engaged Demographics**

Review the average daily user demographics of the people who took action on your page during the reportin...





**Women** between the ages of **65+** are most likely to engage with your content.

People Engaged Top	Daily		
Countries	Average		
United States	134		
Mexico	1		

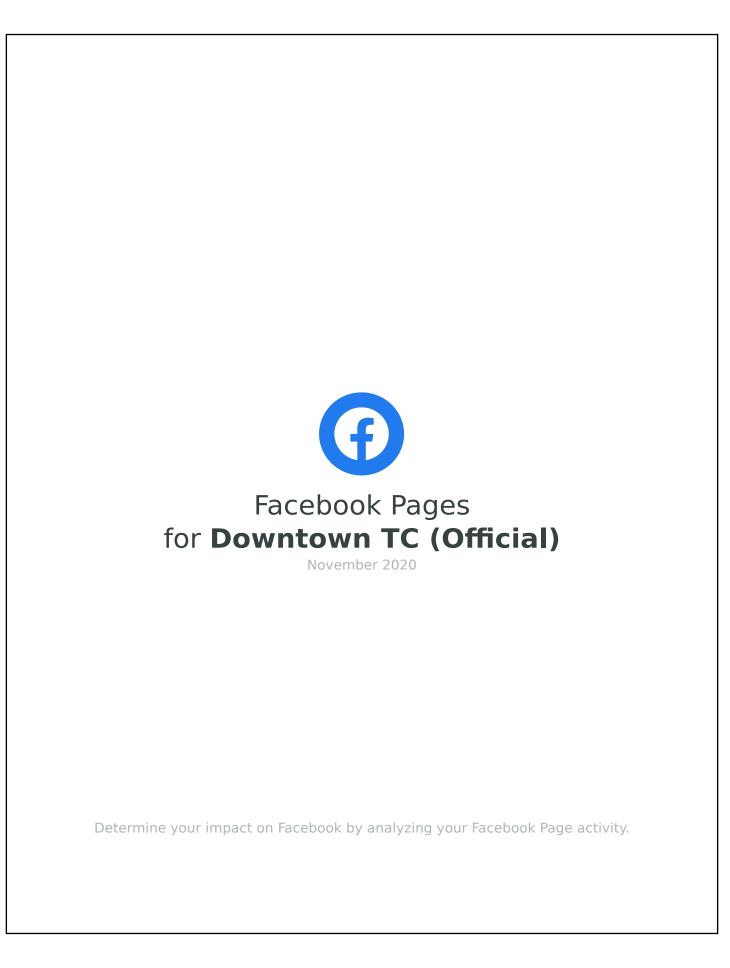
People Engaged Top Cities	Daily Average	
Traverse City, MI	79	
Kingsley, MI	4	
Interlochen, MI	3	
Rapid City, MI	3	
Cedar, MI	2	



# **Facebook Pages**

Review your aggregate page metrics from the reporting period.

Page ▲	Fans	Net Page Likes	Published Posts	Impressions	Engagements	Post Link Clicks
Reporting Period	1,474	96	29	58,095	3,727	266
Nov 1, 2020 - Nov 30, 2020	<b>7</b> 6.9%	<b>才</b> 700%	<b>≯</b> 52.6%	<b>≯</b> 173%	<b>才</b> 257%	<b>≯</b> 47%
Compare to	1,379	12	19	21,256	1,045	181
Oct 1, 2020 - Oct 31, 2020						
Traverse City DDA	1,474	96	29	58,095	3,727	266



Facebook Pages | 1 of 11

## **Facebook Performance Summary**

View your key profile performance metrics from the reporting period.

Impressions

**289,077 7**84.3%

Engagements

**18,620 7**326%

Post Link Clicks

**1,041** 7174%

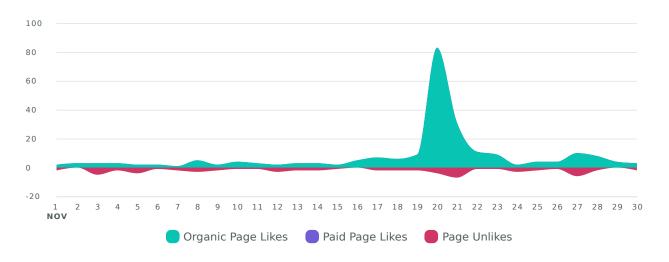
Facebook Pages | 2 of 11

# **sprout**social

#### **Facebook Audience Growth**

See how your audience grew during the reporting period.

Net Page Likes Breakdown, by Day



Audience Metrics	Totals	% Change
Fans	22,728	<b>≯</b> 0.73%
Net Page Likes	170	<b>≯</b> 844.44%
Organic Page Likes	236	<b>才</b> 198.73%
Paid Page Likes	0	→0.00%
Page Unlikes	66	<b>≯</b> 8.20%

Facebook Pages | 3 of 11

# **sprout**social

## **Facebook Publishing Behavior**

View the different types of posts you published during the selected time period.

Published Posts Content Breakdown, by Day



Publishing Behavior by Content Type	Totals	% Change
Total Published Posts	35	<b>≯</b> 12.9%
Published Videos	1	→0%
Published Photos	30	<b>≯</b> 57.9%
Published Links	2	<b>≥</b> 80%
Published Text	2	<b>≯</b> 100%

#### **Facebook Top Posts**

Review your top posts published during the selected time period, based on the post's lifetime performance.

By Lifetime Engagements



The tree is decorated and ready for this evening's Virtual Downtown Tree Lighting!



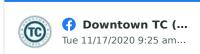
Total Engagements	5,118
Reactions	743
Comments	198
Shares	77
Post Link Clicks	324
Other Post Clicks	3,776



Front Street is LIT! Thank you to all who participated in our community tradition by tuning



Total Engagements	4,383
Reactions	2,117
Comments	242
Shares	170
Post Link Clicks	87
Other Post Clicks	1,767



A bright light this week! Thank you Team Elmers for helping us get ready for our



Total Engagements	1,543
Reactions	473
Comments	45
Shares	56
Post Link Clicks	122
Other Post Clicks	847

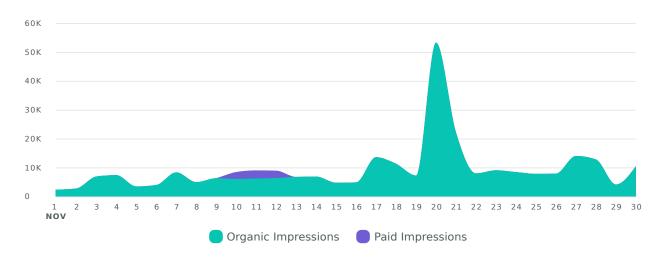
Facebook Pages | 5 of 11

# **sprout**social

### **Facebook Impressions**

Review how your content was seen by the Facebook community during the reporting period.

Impressions Breakdown, by Day

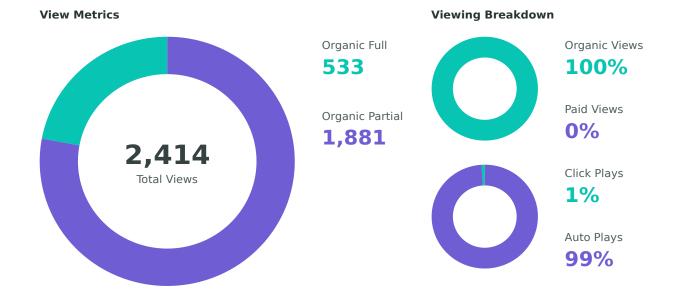


Average Daily Reach per Page	6,092.07	<b>才</b> 114.79%
Average Daily Impressions per Page	9,635.9	<b>才</b> 90.42%
Paid Impressions	7,739	<b>≯</b> 100.00%
Organic Impressions	278,419	<b>才</b> 78.82%
Total Impressions	289,077	<b>≯</b> 84.28%
Impression Metrics	Totals	% Change



#### **Facebook Video Performance**

View your aggregate video performance during the reporting period.

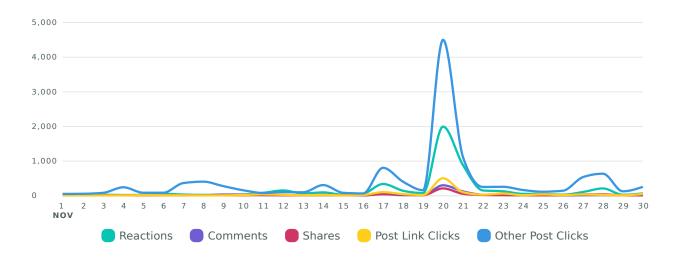




### **Facebook Engagement**

See how people are engaging with your posts during the reporting period.

Engagements Comparison, by Day



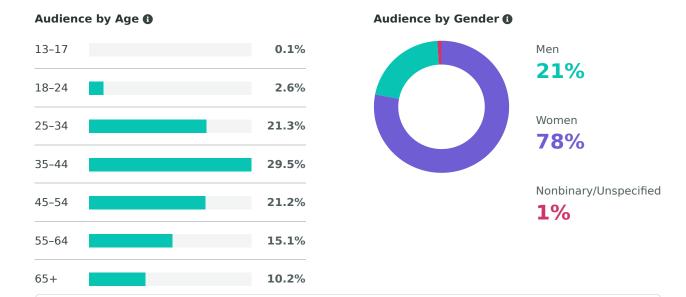
Engagement Metrics	Totals	% Change
Total Engagements	18,620	<b>≯</b> 326.38%
Reactions	4,771	<b>才</b> 705.91%
Comments	594	<b>≯</b> 858.06%
Shares	473	<b>≯</b> 403.19%
Post Link Clicks	1,041	<b>才</b> 173.95%
Other Post Clicks	11,741	<b>≯</b> 262.49%
Engagement Rate (per Impression)	6.4%	<b>才</b> 131.38%

#### Facebook Pages | 8 of 11

# **sprout**social

### **Facebook Page Fan Demographics**

Review your audience demographics as of the last day of the reporting period.



**Women** between the ages of **35-44** appear to be the leading force among your fans.

### **Audience Top Countries**

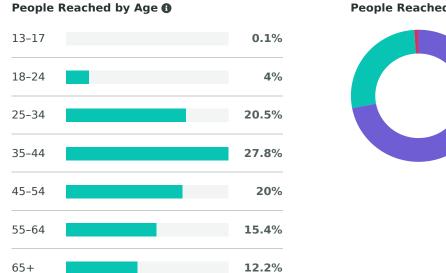
United States	22,449
Canada	47
Germany	21
India	14
United Kingdom	12

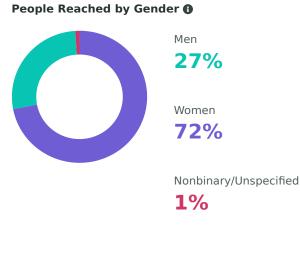
### **Audience Top Cities**

Traverse City, MI	7,894
Grand Rapids, MI	479
Kingsley, MI	333
Kalkaska, MI	299
Interlochen, MI	249

### **Facebook People Reached Demographics**

Review the average daily user demographics of the people reached during the reporting period.





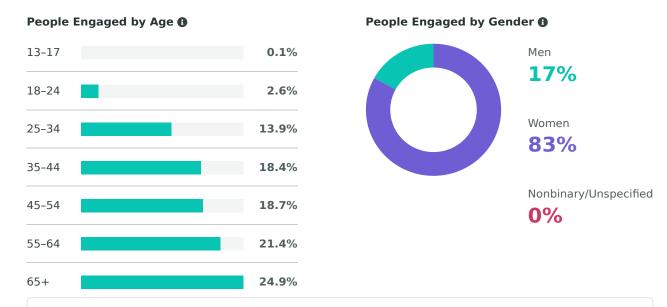
**Women** between the ages of **35-44** have a higher potential to see your content and visit your Page.

People Reached Top Countries	Daily Average
United States	5,994.18
Canada	20.5
United Kingdom	9.5
Germany	6.23
France	3.23

People Reached Top Cities	Daily Average	
Traverse City, MI	2,252.09	
Grand Rapids, MI	117.36	
Kingsley, MI	89.73	
Kalkaska, MI	78.18	
Interlochen, MI	69.32	

### **Facebook People Engaged Demographics**

Review the average daily user demographics of the people who took action on your page during the reportin...



**Women** between the ages of **65+** are most likely to engage with your content.

People Engaged Top Countries	Daily Average
United States	472.13
Canada	1.5
United Kingdom	0.63
Mexico	0.63
Germany	0.5

People Engaged Top Cities	Daily Average	
Traverse City, MI	208.88	
Grand Rapids, MI	6.5	
Interlochen, MI	6	
Kingsley, MI	5.13	
Elk Rapids, MI	4.63	



# **Facebook Pages**

Review your aggregate page metrics from the reporting period.

Page <sup>A</sup>	Fans	Net Page Likes	Published Posts	Impressions	Engagements	Post Link Clicks
Reporting Period	22,728	170	35	289,077	18,620	1,041
Nov 1, 2020 - Nov 30, 2020	<b>7</b> 0.7%	<b>≯</b> 844%	<b>才</b> 12.9%	<b>≯</b> 84.3%	<b>才</b> 326%	<b>才</b> 174%
Compare to	22,564	18	31	156,869	4,367	380
Oct 1, 2020 - Oct 31, 2020						
Downtown TC (Offi	22,728	170	35	289,077	18,620	1,041



# Facebook Competitors Report

November 2020

The Facebook Competitor report lets you keep tabs on your Facebook Page's performance compared to competitors or other company Pages using proprietary metrics based on publicly available Page data.

Facebook Competitors Report | 1 of 6

# **sprout**social

# **Included in this Report**

- → Downtown TC (Official)
- Owntown Detroit Partnership
- Owntown Holland
- Owntown Petoskey

- Traverse City DDA
- Opposition of the contract of the contract
- ⊕Downtown Kalamazoo
- Cansing Downtown

- → Downtown Charlevoix
- Observation of the Downtown Grand Rapids Inc.

Facebook Competitors Report | 2 of 6

## **Activity Overview**

Your Fans

**24.2**k

Top Competitor (Downtown Detroit Partnership)

**₫** 61k

Competitor Avg. Fans

**23.1**k

Facebook Competitors Report | 4 of 6

# **sprout**social

# **Audience Growth by Profile**

Facebook Page	Fans	Net Fan Growth	% Change
OA (7) Owned Average	12,101	133	<b>≯</b> 1.1%
Competitor Average	23,065	77.56	<b>7</b> 0.3%
Downtown TC (Official)  Business Page	22,728	170	<b>7</b> 0.8%
Traverse City DDA  Business Page	1,474	96	<b>≯</b> 7%
Downtown Charlevoix Business Page	9,583	37	<b>7</b> 0.4%
Downtown Detroit Partnership  Business Page	61,007	88	<b>7</b> 0.1%
Downtown Ferndale  Business Page	10,862	29	<b>7</b> 0.3%
Downtown Grand Rapids Inc.  Business Page	30,635	193	<b>7</b> 0.6%

Facebook Competitors Report | 5 of 6

# **sprout**social

# **Audience Growth by Profile**

Facebook Page	Fans	Net Fan Growth	% Change
Downtown Holland Business Page	23,147	165	<b>≯</b> 0.7%
Downtown Kalamazoo  Business Page	30,202	54	<b>≯</b> 0.2%
Downtown Ludington     Business Page	14,421	15	<b>≯</b> 0.1%
Business Page	15,081	121	<b>≯</b> 0.8%
Lansing Downtown Business Page	12,643	-4	≥ 0%

### Facebook Competitors Report | 7 of 6

# **sprout**social

# Stats by Page

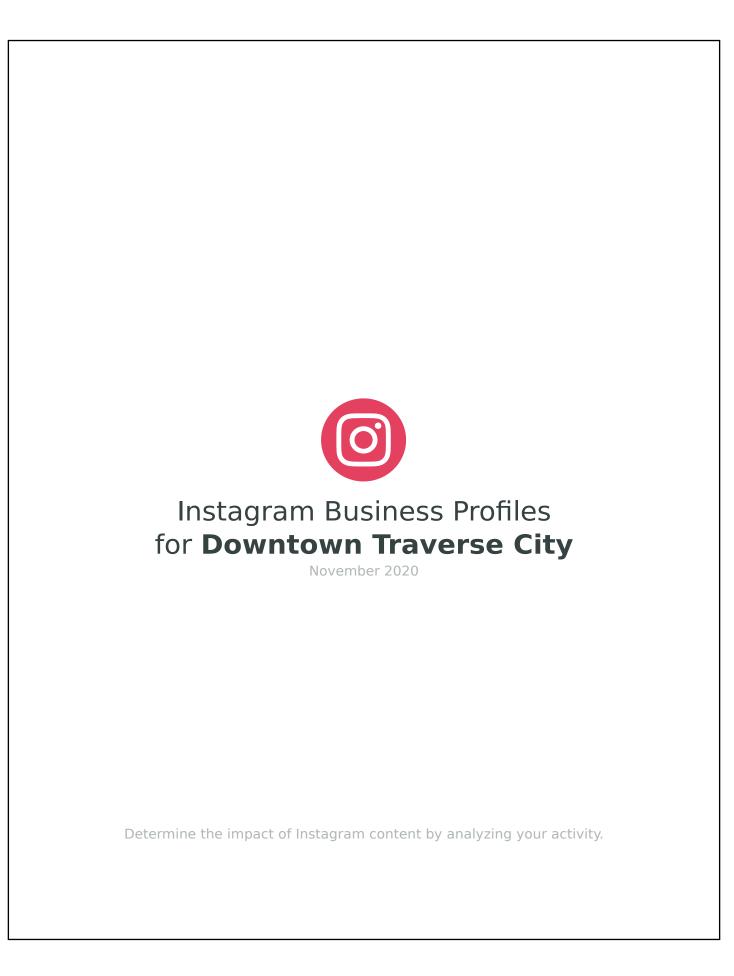
Facebook Page	Published Posts	Received Messages	Post Breakdown	Public Engagements	Public Engagements per Post
OA ( Owned Average	32	24	3.5 <b>A</b> 27.5 <b>2</b>	3,315	103.59
<b>⊞ (</b> Competitor Average	39.89	1.11	5.11 <b>A</b> 31.11 <b>△</b> 3.67 <b>○</b>	1,692	42.3
Downtown TC (Official) Business Page	35	39	4 <b>A</b> 30 <b>☑</b> 1 <b>○</b>	5,511	157.46
Traverse City DDA Business Page	29	9	3 <b>A</b> 25 <b>☑</b> 1 <b>○</b>	1,118	38.55
Downtown Charlevoix Business Page	36	1	3 <b>A</b> 30 <b>☑</b> 3 <b>○</b>	1,525	42.36
Opention Detroit Partnersh Business Page	i <b>p</b> 18	2	4 A 14 M 0 O	1,514	84.11
Open Downtown Ferndale Business Page	44	0	5 <b>A</b> 36 <b>™</b> 3 <b>○</b>	534	12.14

### Facebook Competitors Report | 8 of 6

# **sprout**social

## Stats by Page

Facebook Page	Published Posts	Received Messages	Post Breakdown	Public Engagements	Public Engagements per Post
Open Downtown Grand Rapids Inc. Business Page	41	0	2 <b>A</b> 35 <b>A</b> 4 <b>O</b>	3,577	87.24
Downtown Holland Business Page	44	7	10 <b>A</b> 31 <b>A</b>	1,909	43.39
Downtown Kalamazoo Business Page	17	0	2 <b>A</b> 14 <b>A</b> 1 <b>C</b>	875	51.47
Downtown Ludington     Business Page	100	0	12 <b>A</b> 74 <b>A</b> 14 <b>C</b>	1,619	16.19
Downtown Petoskey Business Page	52	0	5 <b>A</b> 42 <b>2</b> 5 <b>0</b>	3,498	67.27
Cansing Downtown Business Page	7	0	3 A 4 💌 0 💽	176	25.14



Instagram Business Profiles | 1 of 10

### **Instagram Performance Summary**

View your key profile performance metrics from the reporting period.

Impressions

**355,097 7**29.8%

Engagements

**8,092 7**116%

Profile Actions

**122 7**294%

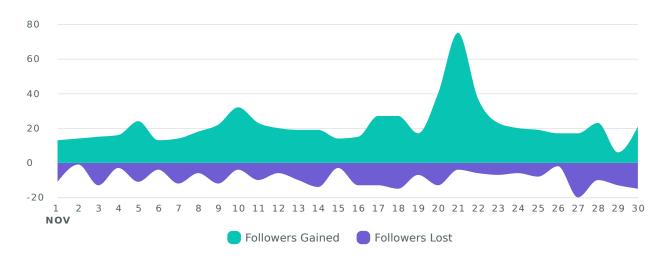
Instagram Business Profiles | 2 of 10

## **sprout**social

### **Instagram Audience Growth**

See how your audience grew during the reporting period.

Net Follower Growth Breakdown, by Day



Audience Metrics	Totals	% Change
Followers	28,949	<b>才</b> 1.36%
Net Follower Growth	388	<b>≥</b> 2.27%
Followers Gained	660	<b>才</b> 3.29%
Followers Lost	272	<b>才</b> 12.40%

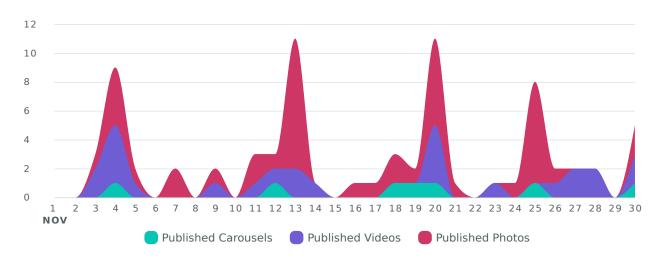
Instagram Business Profiles | 3 of 10

## **sprout**social

### **Instagram Publishing Behavior**

View the different types of posts and stories you published during the selected time period.

Published Posts & Stories Content Breakdown, by Day



Publishing Behavior by Content Type	Totals	% Change
Total Published Posts & Stories	76	≥ 33.9%
Published Carousels	7	<b>≥</b> 36.4%
Published Videos	25	<b>≥</b> 60.3%
Published Photos	44	<b>≯</b> 7.3%

Instagram Business Profiles | 4 of 10

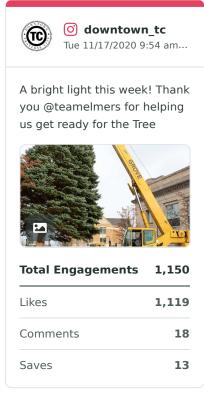
## **sprout**social

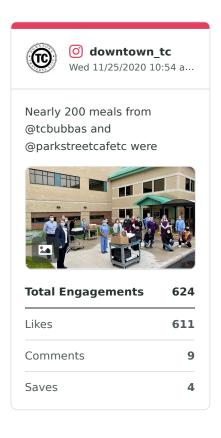
#### **Instagram Top Posts & Stories**

Review your top posts and stories published during the selected time period, based on the post or story's life...

By Lifetime Engagements







### **Instagram Outbound Hashtag Performance**

Review your hashtag usage during the reporting period and contrast them with hashtags that drew the most  $\dots$ 

Most Used Hashtags	
#downtowntc	19
#traversecity	13
#tcmi	6
#supportlocal	5
#givingseason	4
#communitylove	3
#givemeals	3
#givethanks	3
#holidayseason2020	3
#shopyourcommunityday	3

Top Hashtags by Lifetime Engagem	ents
#downtowntc	8,221
#traversecity	4,239
#tcmi	3,982
#holidayseason	2,537
#treelighting2020	2,537
#treelightingceremony	2,537
#holidayseason2020	1,556
#holidays2020	1,420
#treelighting	1,420
#givingseason	1,242

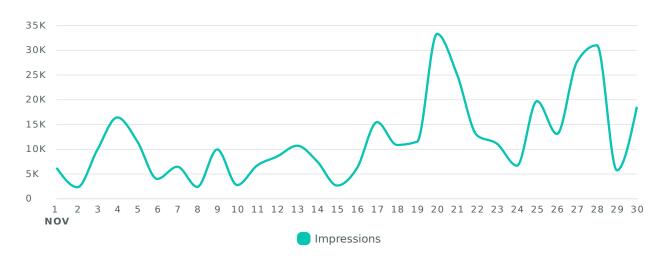
Instagram Business Profiles | 6 of 10

## **sprout**social

### **Instagram Impressions**

Review how your content was seen by the Instagram community during the reporting period.

Impressions, by Day



Impression Metrics	Totals	% Change
Impressions	355,097	<b>₹29.8</b> %
Average Daily Impressions per Profile	11,836.57	<b>≯</b> 34.1%
Average Daily Reach per Profile	6,167.30	<b>≯</b> 83%

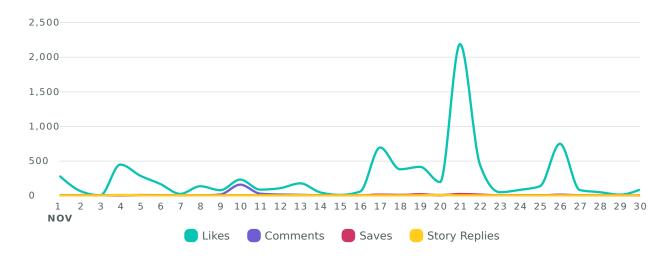
Instagram Business Profiles | 7 of 10

## **sprout**social

### **Instagram Engagement**

See how people are engaging with your posts and stories during the reporting period.

Engagements Comparison, by Day



Engagement Metrics	Totals	% Change
Total Engagements	8,092	<b>才</b> 115.56%
Likes	7,682	<b>≯</b> 113.51%
Comments	281	<b>才</b> 353.23%
Saves	105	<b>≯</b> 43.84%
Story Replies	24	<b>≯</b> 14.29%
Engagement Rate (per Impression)	2.3%	<b>≯</b> 66.08%

Instagram Business Profiles | 8 of 10

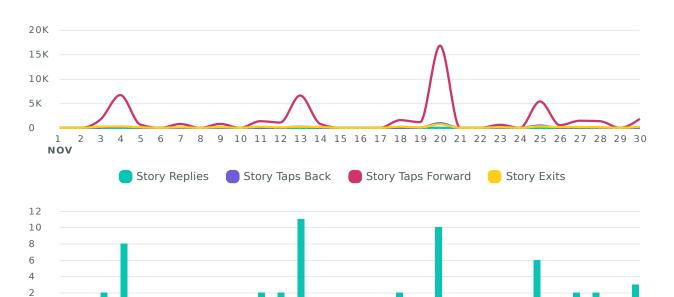
## **sprout**social

### **Instagram Stories Performance**

Review how people are viewing and interacting with the stories that you published during the selected date r...

Published Stories, by Day

NOV



10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26

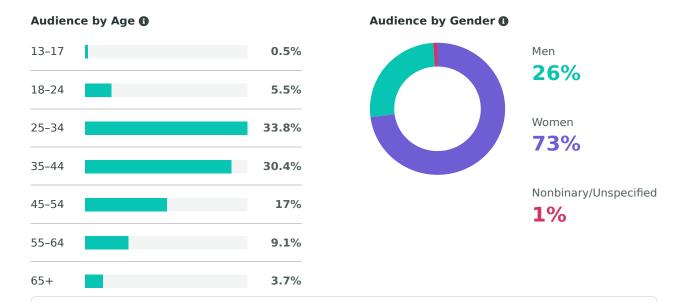
Story Metrics	Totals	% Change	
Published Stories	57	<b>√</b> 43%	
Story Replies	24	<b>7</b> 14.3%	
Story Taps Back	2,525	<b>¥</b> 43.2%	
Story Taps Forward	51,178	<b>≥</b> 50.7%	
Story Exits	3,750	<b>≥</b> 10.2%	
Story Impressions	71,249	<b>≥</b> 46%	
Average Reach per Story	1,123	<b>&gt;</b> 5%	

#### Instagram Business Profiles | 9 of 10

## **sprout** social

### **Instagram Audience Demographics**

Review your audience demographics as of the last day of the reporting period.



**Women** between the ages of **25-34** appear to be the leading force among your followers.

#### **Audience Top Countries**

United States	23,654
Canada	111
United Kingdom	24
S Brazil	20
** Australia	18

#### **Audience Top Cities**

Traverse City, Michigan	5,913	
Grand Rapids, Michigan	891	
Chicago, Illinois	383	
Detroit, Michigan	277	
Ann Arbor, Michigan	233	

Instagram Business Profiles | 10 of 10

## **sprout**social

### **Instagram Profiles**

Review your aggregate profile metrics from the reporting period.

Profile A	Followers	Net Follower Growth	Published Posts & Stories	Impressions	Engagements	Engagement Rate (per Impression)
Reporting Period	28,949	388	76	355,097	8,092	2.3%
Nov 1, 2020 - Nov 30, 2020	<b>7</b> 1.4%	≥ 2.3%	<b>⅓</b> 33.9%	<b>才</b> 29.8%	<b>≯</b> 116%	<b>7</b> 66.1%
<b>Compare to</b> Oct 1, 2020 - Oct 31, 2020	28,561	397	115	273,597	3,754	1.4%
O Downtown Travers  downtown_tc	28,949	388	76	355,097	8,092	2.3%



# Instagram Competitors Report

November 2020

The Instagram Competitor report lets you keep tabs on your Instagram Profile's performance compared to competitors or other Profiles using proprietary metrics based on publicly available Profile data.

Instagram Competitors Report | 1 of 10

## **Included in this Report**

- odowntown\_tc
- **o**downtowndet
- **o**downtownholland
- Odowntownpetoskey

- odowntown.lansing
- (o)downtownferndale
- Odowntownkalamazoo

- Odowntown\_charlevoix
- **o**downtowngrinc
- **o**downtownludington

Instagram Competitors Report | 2 of 10

### **Activity Overview**

Your Followers

**28.9**k

Top Competitor (downtowndet)



**22.8**k

Competitor Avg. Followers

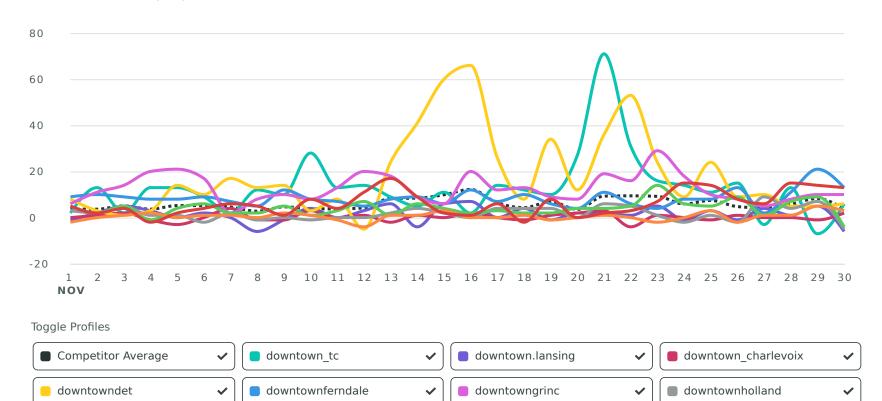


**11**k

#### **Audience Growth**

Net Follower Growth, By Day

downtownkalamazoo



downtownpetoskey

downtownludington

Instagram Competitors Report | 4 of 10

# **sprout**social

## **Audience Growth by Profile**

Instagram Profile	Followers	Net Follower Growth	% Change
© Competitor Average	11,023	178.56	1.6%
downtown_tc downtown_tc	28,949	388	1.4%
downtown.lansing downtown.lansing	9,590	44	0.5%
downtown_charlevoix downtown_charlevoix	2,284	9	0.4%
o downtowndet downtowndet	22,798	541	2.4%
downtownferndale downtownferndale	3,945	256	6.9%
downtowngrinc downtowngrinc	20,095	378	1.9%
downtownholland downtownholland	18,804	54	0.3%
downtownkalamazoo downtownkalamazoo	11,049	121	1.1%

Instagram Competitors Report | 5 of 10

# **sprout**social

## **Audience Growth by Profile**

Instagram Profile	Followers	Net Follower Growth	% Change
o downtownludington downtownludington	3,140	16	0.5%
o downtownpetoskey downtownpetoskey	7,501	188	2.6%

Instagram Competitors Report | 7 of 10

# **sprout**social

## **Publishing Behavior by Profile**

Instagram Profile	Published Posts	Photos	Videos	Other
© Competitor Average	18.78	10.78	1.22	6.78
downtown_tc downtown_tc	19	12	0	7
o downtown.lansing downtown.lansing	8	2	1	5
downtown_charlevoix downtown_charlevoix	17	13	1	3
o downtowndet downtowndet	19	17	1	1
downtownferndale downtownferndale	33	10	3	20
downtowngrinc downtowngrinc	32	10	0	22
downtownholland downtownholland	10	10	0	0
downtownkalamazoo downtownkalamazoo	13	13	0	0

Instagram Competitors Report | 8 of 10

# **sprout**social

## **Publishing Behavior by Profile**

Instagram Profile	Published Posts	Photos	Videos	Other
downtownludington downtownludington	18	6	3	9
downtownpetoskey downtownpetoskey	19	16	2	1

### Instagram Competitors Report | 9 of 10

# **sprout**social

## **Stats by Profile**

Instag	ram Profile	Published Posts	Most Used Hashtags	Likes	Comments	Public Engagements	Public Engagements per Post
	O Competitor Average	18.78		3,628	63.11	3,691	194.26
<b>(10)</b>	o downtown_tc downtown_tc	19	#downtowntc #traversecity #tcmi	7,867	283	8,150	428.95
0	o downtown.lansing downtown.lansing	8	#liftuplocal #shoplansing #supportlansing	514	25	539	67.38
0	o downtown_charlevoix downtown_charlevoix	17	#MiDowntown #MiMainStreet #ShopSmallOnMainSt	1,109	19	1,128	66.35
0	o downtowndet downtowndet	19	#downtowndetroit #Detroit #CampusMartiusPark	11,150	168	11,318	595.68
0	o downtownferndale downtownferndale	33	#downtownferndale #unboxtheholidays #openinferndale	2,021	38	2,059	62.39
0	o downtowngrinc downtowngrinc	32	#DowntownGR	9,198	182	9,380	293.13
0	o downtownholland downtownholland	10	#downtownholland #holidayseason #miholland	2,491	37	2,528	252.8
0	o downtownkalamazoo downtownkalamazoo	13	#NationalCandyDay #ShopSmall	1,284	15	1,299	99.92

Instagram Competitors Report | 10 of 10

# **sprout**social

## **Stats by Profile**

Instagram Profile	Published Posts	Most Used Hashtags	Likes	Comments	Public Engagements	Public Engagements per Post
downtownludington downtownludington	18	#DowntownLudington #ThinkShopBuyLudington #ShopLocal	761	14	775	43.06
o downtownpetoskey downtownpetoskey	19	#DowntownPetoskey #GaslightDistrict #PureMichigan	4,125	70	4,195	220.79